

## CITY OF BALTIMORE MAYOR BRANDON M. SCOTT

ТО	The Honorable President and Members of the Baltimore City Council								
FROM	Laura Larsen, Budget Director								
DATE	March 7 <sup>th</sup> , 2025								
SUBJECT	25-0003 Historic Preservation – Conservation Districts – Establishment								

T The Honorable President and Members of the City Council City Hall, Room 400

### **Position: Opposes**

The Department of Finance is herein reporting on City Council Bill 25-003 Historic Preservation – Conservation Districts – Establishment, the purpose of establishing Conservation Districts; providing a study, proposal, and review process; defining certain terms; and providing for a special effective date.

### Background

The Department of Finance opposes 25-0003 Historic Preservation – Conservation Districts – Establishment currently due to the provision expanding eligibility for the Historic Restoration and Rehabilitation Tax Credit (CHAP). Mayor Scott created the Tax Credit Workgroup to review all tax credit programs in the city, aiming to identify efficiencies and incentivize investment. This group, which has been meeting monthly, is due to deliver its report to the Mayor in the coming months. These recommendations will include an analysis of the current structure of CHAP. The Department of Finance believes it would be more appropriate to address changes to CHAP eligibility as part of a broader discussion on reforming Baltimore City's tax credit system.

Recommendations from the Tax Credit Workgroup will focus on reforms and modifications to the City's tax credits. Based on our analysis, even modest reforms to the city's tax credits could generate significant savings over time, which could be redirected to provide general property tax relief for residential homeowners. The Department asserts that the city should prioritize general property tax relief for residential homeowners over the creation and expansion of tax credits.

CHAP is a statewide optional credit first established in Baltimore City in 1996 to incentivize the restoration of historic properties. For properties with construction costs of \$5 million or less, it provides a 10-year tax credit on 100% of the assessed improved value. For properties with construction costs exceeding \$5 million, the credit lasts for 10 years, starting at 80% in Years One through Five and gradually decreasing to 30% in Year Ten.

Currently, a property must be located within either a City Historic District or a National Register Historic District (see Map 1) to be eligible for the credit. All projects must be pre-approved by the Commission for

Historical and Architectural Preservation and meet specific design specifications. Additionally, the project cost must equal or exceed at least 25% of the property's full cash value before the commencement of improvements. As part of the review process, the property undergoes both a pre-rehabilitation and post-rehabilitation appraisal to determine its full value. The difference between the pre-rehab and post-rehab appraisal is the "improved value," which is used to calculate the tax credit.

Over the past 10 fiscal years, CHAP has exhibited three key trends:

- 1. A steady increase in the overall cost of the tax credit.
- 2. A steady increase in the number of properties receiving the credit.
- 3. A steady decline in the number of new properties receiving the credit (see Maps 2, 3 & 4).

	Table 1										
	CHAP FY15-FY25										
Fiscal Year	Fiscal Year Total Cost	Properties receiving CHAP	<b>New Properties</b>								
2015	-\$6,763,489	1802	459								
2016	-\$7,774,025	2128	391								
2017	-\$9,420,624	2293	301								
2018	-\$9,543,409	2398	336								
2019	-\$10,551,624	2545	317								
2020	-\$10,489,014	2655	200								
2021	-\$11,097,608	2736	222								
2022	-\$12,062,565	2821	203								
2023	-\$12,013,012	2761	161								
2024*	-\$12,268,267*	2747*	157*								
2025**	-\$11,568,000**	2376**	88**								

\* Yearend Estimate

\*\* Q2 Projection

Over the next ten years, CHAP's total cost is expected to decrease. The trend of fewer properties receiving the CHAP credit over the past decade is projected to continue. The decline in new properties receiving the credit will result in a gradual reduction in the overall number of properties benefiting from the program, leading to a decrease in total costs each fiscal year. If no new applications are approved, there will be no properties receiving the credit by 2035.

Table 2								
CHAP Baseline Calculation								
Fiscal Year Fiscal Year Total Cost								
2025	-\$11,308,210							
2026	-\$9,421,734							
2027	-\$7,875,300							
2028	-\$6,372,072							
2029	-\$4,963,304							
2030	-\$3,710,179							

2031	-\$2,587,242
2032	-\$1,651,137
2033	-\$807,476
2034	-\$64,109
2035	\$0

## Effectiveness

The CHAP Tax Credit has been effective in encouraging smaller-scale residential renovations. We believe the intent of the proposed legislation is to expand eligibility for this tax credit to increase its use in areas outside of currently designated historic districts as a means of promoting equity; however, this expansion may not necessarily benefit low-income property owners.

First, there is a common misconception that the CHAP tax credit provides upfront funding or directly offsets renovation costs, which is not the case. Second, not all renovations lead to an increase in a property's assessed value. For example, renovations considered routine maintenance, or replacements often do not result in a measurable increase in property value. Additionally, the cost of renovations does not necessarily correspond to an equivalent increase in a property's assessment. Finally, according to Maryland Property Tax Code 8-104(c)(1)(iii), the State may not reassess a property out of cycle due to renovations unless the aggregated cost of permits is at least \$100,000.

There are two significant flaws in the program's design that have greatly reduced its cost-effectiveness. First, the eligibility criteria for the CHAP Tax Credit are not aligned with the City's community development strategy. The City's development strategy, as outlined in the Department of Housing and Community Development's (DHCD) Framework for Community Development, focuses on four targeted Impact Investment Areas: East, West, Southwest, and Park Heights. These areas share common characteristics—they are lower- to middle-income communities, have a base of stable residents or other community resources, and are adjacent to strong market areas and/or anchor institutions. These factors increase the likelihood that public investments will help stabilize neighborhoods, encourage additional private investment, and lead to sustainable economic growth.

In contrast, the CHAP Tax Credit, by relying on local and federal historic designations, directs resources toward many neighborhoods that already exhibit strong market indicators and are less in need of a subsidy. These historic designations primarily follow a north-south corridor through the center of the city and extend to Harbor-adjacent areas—what Dr. Lawrence Brown refers to as the "White L." Neighborhoods currently designated as historic and thus eligible for the CHAP Tax Credit include Homeland, Roland Park, Guilford, Tuscany-Canterbury, Charles Village, Bolton Hill, Mount Vernon, Otterbein, Federal Hill, Riverside, Locust Point, Fells Point, Canton, and Brewers Hill. Even outside the central corridor, many historic-designated neighborhoods tend to be middle- to high-income areas, such as Mount Washington, Arcadia, Dickeyville, Ashburton, Hunting Ridge, and Ten Hills.

The second major flaw with the CHAP Tax Credit is that it provides a full 100% subsidy on the improved value of the property for any project with construction costs of \$5 million or less for the full duration of the credit. As a result, the City receives no new tax revenue from CHAP projects for ten years. It is unclear why such a substantial subsidy is necessary for small-scale residential improvements. By comparison, other tax credit programs for more complex commercial and residential projects—such as the Enterprise Zone Tax Credit and the High-Performance Market Rate Tax Credit—offer significantly less generous subsidies while still generating net tax revenue for the City.

# **Fiscal Impact**

This legislation has the potential to significantly impact Baltimore City's finances. As written, any area of the City would be eligible to become a Conservation District, meaning that every building in the City could potentially qualify for the CHAP Tax Credit.

To estimate the fiscal cost over ten years, this analysis uses an annual property tax assessment growth rate ranging from 1.7% to 6.5%, based on the assumptions in the most recent 10-year financial projection, which is updated annually. The model assumes that the tax rate remains flat at 2.248% and the initial pre-improvement assessment value is \$150,834—the average home value in the City—and the post-improvement assessment value of \$439,525.

We developed three scenarios to forecast the fiscal impact of this legislation. Each scenario assumes that the entire City would be designated as a Conservation District shortly after the legislation is enacted:

- Low Utilization Scenario: Assumes new CHAP tax credits are granted at a rate similar to recent years.
- **Moderate Utilization Scenario**: Assumes steady growth in the number of properties receiving the credit, reversing the recent decline in new approvals.
- **High Utilization Scenario**: Assumes rapid adoption of the credit, with the private market quickly initiating projects in newly created Conservation Districts.

# **Fiscal Impact Forecasts**

# Table 3: Low Utilization Scenario

- The number of new projects receiving CHAP tax credits is projected to remain consistent with recent years.
- CHAP tax credit costs begin at \$1.04 million in FY26 and grow significantly, reaching \$14.6 million by FY36 due to the cumulative effect of multi-year tax credit commitments.
- The total cost of the tax credit expansion over the next 10 years would be \$85.8 million.

# Table 4: Moderate Utilization Scenario

- The number of new projects receiving CHAP tax credits is projected to increase steadily, reversing the recent downward trend and peaking in FY36.
- CHAP tax credit costs begin at \$1.04 million in FY26 and grow significantly, reaching \$25.7 million by FY36.
- The total cost of the tax credit expansion over the next 10 years would be \$136.5 million.

# Table 5: High Utilization Scenario

- Assumes the private market quickly initiates projects within the newly created Conservation Districts.
- The number of new projects receiving CHAP tax credits is projected to increase sharply, peaking in FY35.
- CHAP tax credit costs begin at \$1.02 million in FY26 and grow significantly, reaching \$31.7 million by FY36.
- The total cost of the tax credit expansion over the next 10 years would be \$184.3 million.

These projections highlight the long-term financial commitment associated with the CHAP program. Because tax credits from previous years continue to impact future budgets, any expansion of the program could lead to substantial fiscal obligations for the City.

### **Other Considerations**

The goals and intentions of all tax credit programs should be regularly evaluated to ensure these credits are

achieving the desired results. Recommendations from the Tax Credit Workgroup will focus on the reforms necessary this outcome. This work is grounded in the goal to provide broad base property tax relief for residents. In Fiscal 2025 property tax credits will cost \$100.9 million (not including the Homestead credit; this represents 8% of total property tax revenues. Targeting investments in these areas is more likely to result in sustainable growth of the City's tax base.

If this legislation moves forward, we recommend setting the sunset date at the end of the calendar year (December 31) rather than the fiscal year (June 30). This timing would prevent conflicts with the City's budget passage and year-end closing schedules while also allowing any modifications to tax credit programs to be incorporated into the City's next fiscal year budget.

#### Conclusion

The Department of Finance strongly recommends postponing any expansion of the CHAP Tax Credit until the City's Tax Credit Workgroup completes its comprehensive review of all tax incentives. While historic preservation remains an important policy goal, the current structure of CHAP is misaligned with Baltimore's broader community development strategy and places an undue financial burden on the City's budget. Expanding eligibility for this tax credit will limit the City's ability to provide general property tax relief and direct resources where they are most needed. As the CHAP program continues to decline in cost over the next decade, a more strategic approach to tax credit allocation—focused on targeted investment areas and sustainable economic growth—will ensure that Baltimore maximizes the return on its public investments. The Department of Finance urges policymakers to prioritize comprehensive tax credit reform and broader fiscal sustainability over incremental policy changes that could result in significant financial obligations for the City.

#### For the reasons stated above, the Department of Finance opposes City Council Bill 25-0003.

cc: Michael Mocksten Nina Themelis

Table 3												
	Estimated Cost of Future Projects Receiving The CHAP Tax Credit (Low Utilization)											
Starting Year	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36	
Est'd # of New												
Projects	160	170	180	190	180	190	160	170	180	190	190	
Assessment Growth												
Rate	0%	2.3%	6.3%	6.5%	4.8%	1.7%	2.4%	2.9%	3.1%	3.3%	3.5%	
Est'd												
Pre-Improvement												
Assessment	\$150,834	\$154,303	\$164,024	\$174,741	\$183,070	\$186,182	\$190,713	\$196,307	\$202,392	\$209,139	\$216,528	
Est'd												
Post-Improvement		A 4 10 CO 4		0.500.100	0.000 4.00	A				A (00, 100)	0.000.000	
Assessment	\$439,525	\$449,634	\$477,961	\$509,188	\$533,460	\$542,528	\$555,730	\$572,031	\$589,764	\$609,423	\$630,956	
% Historic	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
Tax Rate	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	
FY26	\$1,038,365	\$1,038,365	\$1,038,365	\$1,038,365	\$1,038,365	\$1,038,365	\$1,038,365	\$1,038,365	\$1,038,365	\$1,038,365	\$0	
FY27		\$1,128,638	\$1,128,638	\$1,128,638	\$1,128,638	\$1,128,638	\$1,128,638	\$1,128,638	\$1,128,638	\$1,128,638	\$1,128,638	
FY28			\$1,270,315	\$1,270,315	\$1,270,315	\$1,270,315	\$1,270,315	\$1,270,315	\$1,270,315	\$1,270,315	\$1,270,315	
FY29				\$1,428,493	\$1,428,493	\$1,428,493	\$1,428,493	\$1,428,493	\$1,428,493	\$1,428,493	\$1,428,493	
FY30					\$1,417,817	\$1,417,817	\$1,417,817	\$1,417,817	\$1,417,817	\$1,417,817	\$1,417,817	
FY31						\$1,522,026	\$1,522,026	\$1,522,026	\$1,522,026	\$1,522,026	\$1,522,026	
FY32							\$1,312,894	\$1,312,894	\$1,312,894	\$1,312,894	\$1,312,894	
FY33								\$1,435,869	\$1,435,869	\$1,435,869	\$1,435,869	
FY34									\$1,567,462	\$1,567,462	\$1,567,462	
FY35										\$1,709,695	\$1,709,695	
FY36											\$1,770,104	
FY 2025 - FY 2035												
CHAP Tax Credit												
Cost												
Fiscal Year	Fiscal 2026	Fiscal 2027	Fiscal 2028	Fiscal 2029	Fiscal 2030	Fiscal 2031	Fiscal 2032	Fiscal 2033	Fiscal 2034	Fiscal 2035	Fiscal 2036	
Est'd Full Cost	\$1,038,365	\$2,167,003	\$3,437,317	\$4,865,810	\$6,283,627	\$7,805,653	\$9,118,547	\$10,554,416	\$12,121,878	\$13,831,572	\$14,563,311	
Cumulative		\$3,205,367	\$6,642,685	\$11,508,495	\$17,792,121	\$25,597,774	\$34,716,321	\$45,270,737	\$57,392,614	\$71,224,186	\$85,787,497	

Table 4											
		Estima	ated Cost of H	Future Projects	Receiving Th	ne CHAP Tax	Credit (Mode	rate Utilizati	on)		
Starting Year	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36
Est'd # of New											
Projects	161	200	222	280	301	317	330	391	420	450	445
Assessment Growth											
	0%	2.3%	6.3%	6.5%	4.8%	1.7%	2.4%	2.9%	3.1%	3.3%	3.5%
Est'd											
Pre-Improvement											
	\$150,834	\$154,303	\$164,024	\$174,741	\$183,070	\$186,182	\$190,713	\$196,307	\$202,392	\$209,139	\$216,528
Est'd											
Post-Improvement	6420 525	0.440 CD.4	0.477.0(1	¢ 500 100	\$500 ACO	¢542,520	<b>****</b>	¢570.001	A.500	¢.coo 400	\$ C20.05C
		\$449,634	• • • • • •	1 N N	· /	\$542,528	\$555,730	\$572,031	\$589,764	\$609,423	\$630,956
% Historic	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Tax Rate	2.248%	2.248%		2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%
FY26	\$1,044,855		\$1,044,855		\$1,044,855	\$1,044,855	\$1,044,855	\$1,044,855	\$1,044,855	\$1,044,855	\$0
FY27		\$1,327,809	\$1,327,809	, ,		\$1,327,809	\$1,327,809	\$1,327,809	\$1,327,809	\$1,327,809	\$1,327,809
FY28					\$1,566,722	\$1,566,722	\$1,566,722	\$1,566,722	\$1,566,722	\$1,566,722	\$1,566,722
FY29				\$2,105,147	\$2,105,147	\$2,105,147	\$2,105,147	\$2,105,147	\$2,105,147	\$2,105,147	\$2,105,147
FY30					\$2,370,904	\$2,370,904		\$2,370,904	\$2,370,904	\$2,370,904	\$2,370,904
FY31						\$2,539,380	\$2,539,380	\$2,539,380	\$2,539,380	\$2,539,380	\$2,539,380
FY32							\$2,707,845	\$2,707,845	\$2,707,845	\$2,707,845	\$2,707,845
FY33								\$3,302,498	\$3,302,498	\$3,302,498	\$3,302,498
FY34									\$3,657,411	\$3,657,411	\$3,657,411
FY35										\$4,049,277	\$4,049,277
FY36											\$4,145,769
FY 2025 - FY 2035											
CHAP Tax Credit											
Cost											
Fiscal Year	Fiscal 2026	Fiscal 2027	Fiscal 2028	Fiscal 2029	Fiscal 2030	Fiscal 2031	Fiscal 2032	Fiscal 2033	Fiscal 2034	Fiscal 2035	Fiscal 2036
Est'd Full Cost	\$1,044,855	\$2,372,664	\$3,939,385	\$6,044,532	\$8,415,437	\$10,954,817	\$13,662,661	\$16,965,160	\$20,622,571	\$24,671,847	\$27,772,762
Cumulative		\$3,417,518	\$7,356,904	\$13,401,436	\$21,816,873	\$32,771,690	\$46,434,351	\$63,399,511	\$84,022,081	\$108,693,929	\$136,466,691

Table 5											
		E	stimated Cost	of Future Pro	jects Receivin	g The CHAP	Tax Credit (Hi	gh Utilization	1)		
Starting Year	FY26	FY27	FY28	FY29	FY30	FY31	FY32	FY33	FY34	FY35	FY36
Est'd # of New											
Projects	200	459	420	430	410	390	380	375	360	345	330
Assessment Growth											
Rate	0%	2.3%	6.3%	6.5%	4.8%	1.7%	2.4%	2.9%	3.1%	3.3%	3.5%
Est'd											
Pre-Improvement											
Assessment	\$150,834	\$154,303	\$164,024	\$174,741	\$183,070	\$186,182	\$190,713	\$196,307	\$202,392	\$209,139	\$216,528
Est'd											
Post-Improvement											
Assessment	\$439,525	\$449,634	1	\$509,188	\$533,460	\$542,528	\$555,730	\$572,031	\$589,764	\$609,423	\$630,956
% Historic	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Tax Rate	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%	2.248%
FY26	\$1,297,956	\$1,297,956	1 1	\$1,297,956	\$1,297,956	\$1,297,956	\$1,297,956	1	\$1,297,956	\$1,297,956	\$0
FY27		\$3,047,322	\$3,047,322	\$3,047,322	\$3,047,322	\$3,047,322	\$3,047,322	1	\$3,047,322	\$3,047,322	\$3,047,322
FY28			\$2,964,068	\$2,964,068	\$2,964,068	\$2,964,068	\$2,964,068	1	\$2,964,068	\$2,964,068	\$2,964,068
FY29				\$3,232,904	\$3,232,904	\$3,232,904	\$3,232,904	\$3,232,904	\$3,232,904	\$3,232,904	\$3,232,904
FY30					\$3,229,471	\$3,229,471	\$3,229,471	\$3,229,471	\$3,229,471	\$3,229,471	\$3,229,471
FY31						\$3,124,159	\$3,124,159	\$3,124,159	\$3,124,159	\$3,124,159	\$3,124,159
FY32							\$3,118,124	\$3,118,124	\$3,118,124	\$3,118,124	\$3,118,124
FY33								\$3,167,358	\$3,167,358	\$3,167,358	\$3,167,358
FY34									\$3,134,924	\$3,134,924	\$3,134,924
FY35										\$3,104,445	\$3,104,445
FY36											\$3,074,391
FY 2025 - FY 2035											
CHAP Tax Credit											
Cost											
Fiscal Year	Fiscal 2026	Fiscal 2027	Fiscal 2028	Fiscal 2029	Fiscal 2030	Fiscal 2031	Fiscal 2032	Fiscal 2033	Fiscal 2034	Fiscal 2035	Fiscal 2036
Est'd Full Cost	\$1,297,956	\$4,345,278	\$7,309,346	\$10,542,250	\$13,771,721	\$16,895,880	\$20,014,004	\$23,181,361	\$26,316,285	\$29,420,731	\$31,197,165
Cumulative Cost		\$5,643,234	\$12,952,580	\$23,494,830	\$37,266,551	\$54,162,431	\$74,176,435	\$97,357,796	\$123,674,082	\$153,094,812	\$184,291,978

# Historic Districts

National Register Historic District

Baltimore City Historic District

Baltimore City and National Register Historic Districts

★ City Landmarks

Monuments & Memorials



2021

