





Revenue Overview April 2025



General Fund Revenue Summary







Where the Money Comes From

Total General **\$2.6 Billion**



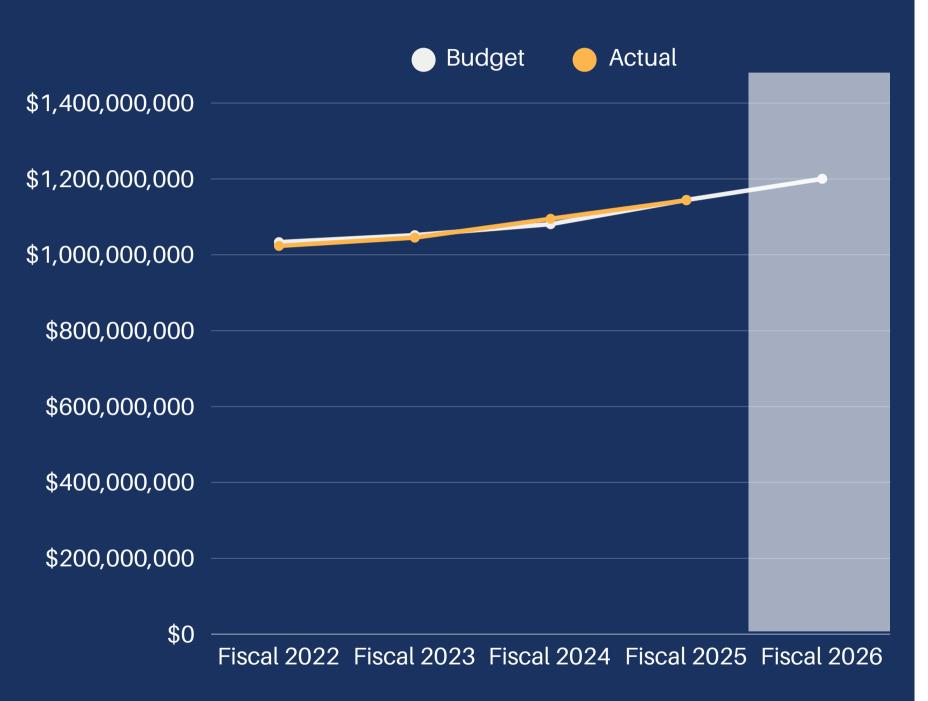
Brandon M. Scot Mayor



General Fund Budget by Source



Property Tax





Key Stats

Share of Total C

\$ Change from

% Change from

Rate (Real Prop

Summary of Major Changes

- - Residential: 21.0%
 - Commercial: 11.0%
- projected to grow by 2.1%.

General Fund	46.1%
Fiscal 2025	+\$55.8 Million
n Fiscal 2025	+4.9%
perty)	Owner-Occupied: \$2.048 All Other: \$2.248

- Fiscal 2026 captures reassessments in Group 1.
 - Overall triennial assessment growth=17.4%.
- Real property tax revenue projected to increase by
 - 6.0% in Fiscal 2026; personal property taxes

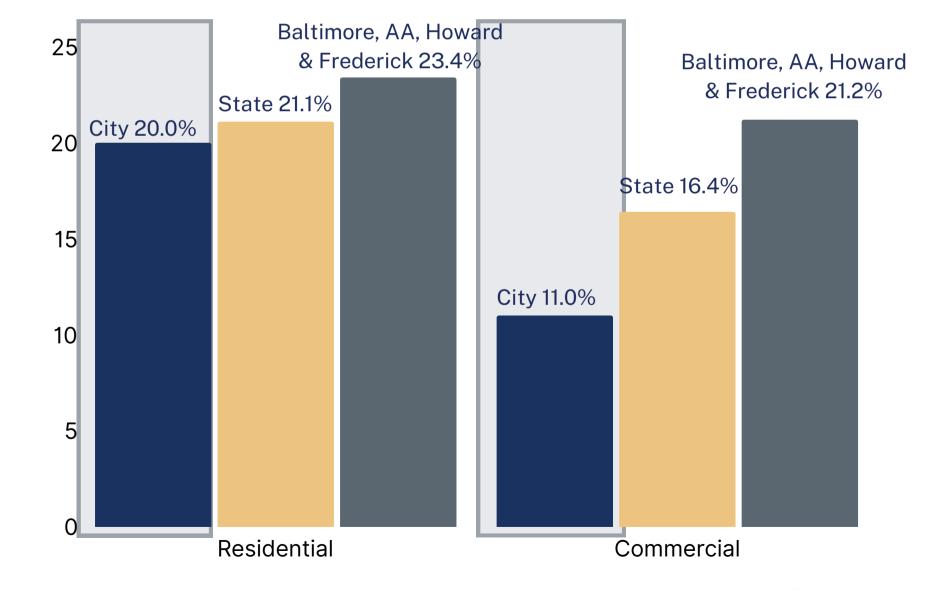


Statewide Assessment Increases

Fiscal Year	Assessment Group	% Increase
Fiscal 2016	Group 3	9.6%
Fiscal 2017	Group 1	10.9%
Fiscal 2018	Group 2	6.2%
Fiscal 2019	Group 3	3.6%
Fiscal 2020	Group 1	8.4%
Fiscal 2021	Group 2	9.1%
Fiscal 2022	Group 3	4.1%
Fiscal 2023	Group 1	6.6%
Fiscal 2024	Group 2	21.6%
Fiscal 2025	Group 3	17.9%
Fiscal 2026	Group 1	17.4%

- increases.

Statewide Assessment Growth

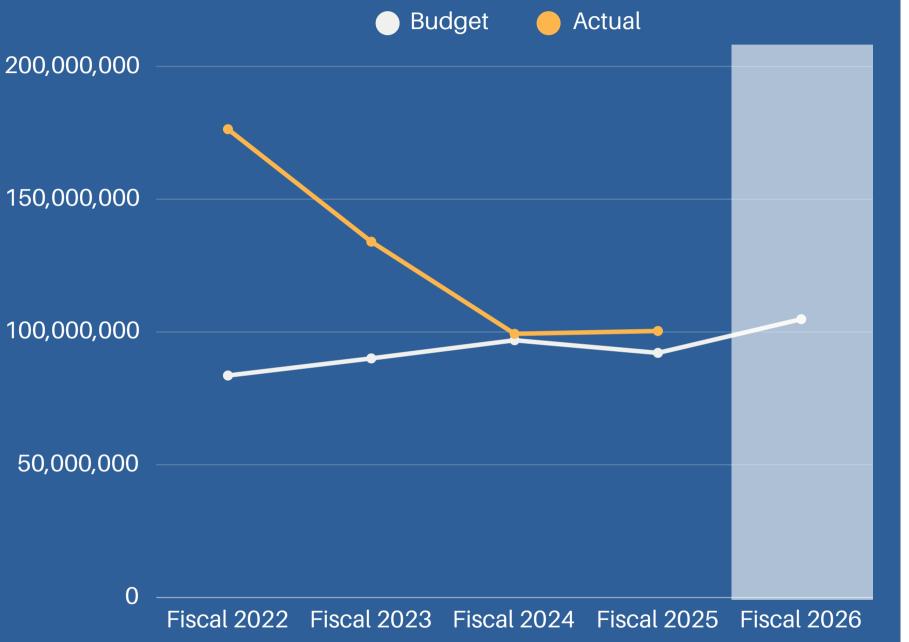


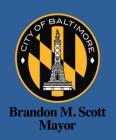
• Fiscal 2026 is the 12th consecutive year of assessment

• In this round of assessments, Baltimore City had the lowest in the State and below the statewide average increase (+20.1%)



Transfer & Recordation Taxes





Key Stats Share of Total Ger \$ Change from Fise % Change from Fis Rate **Summary of Major Changes** • The projection reflects the increase in average prices and activity in 2025, the budget assumes a steady increase in the average consideration value City

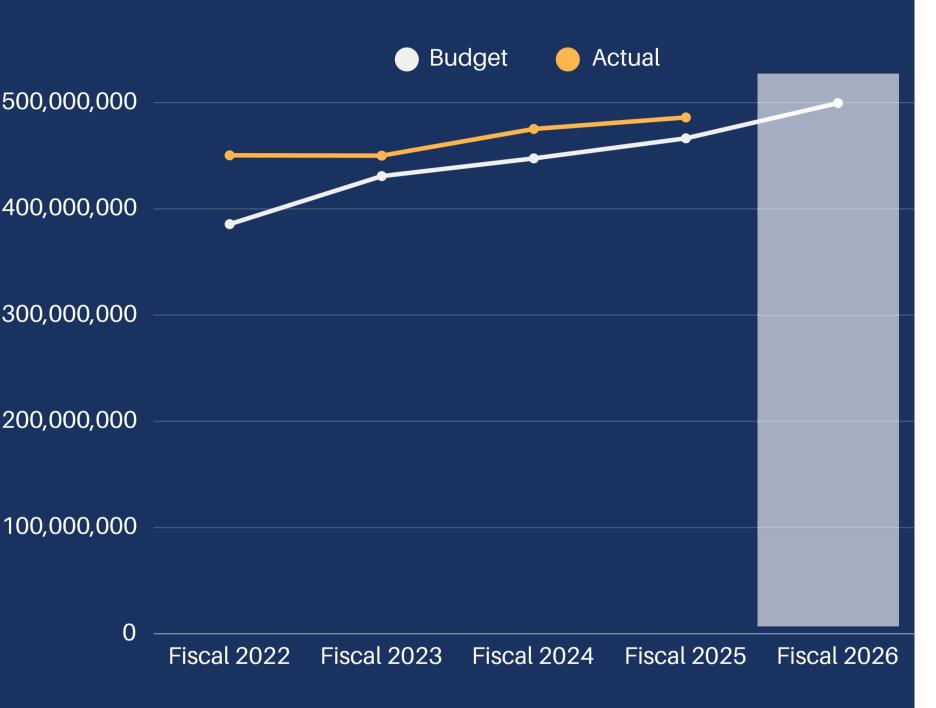
- properties.

neral Fund	4.03%
scal 2025	+\$12.7 Million
scal 2025	+13.8%
	Based on Consideration Value: Transfer: 1.5% Recordation: 1.0%

 2023 Average Home Price: \$253k 2024 Average Home Price: \$265k Data based on July-Dec

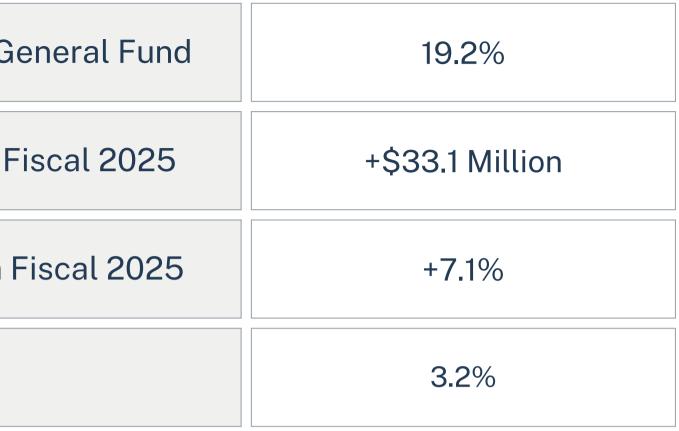


Income Tax





Key Stats Share of Total General Fund \$ Change from Fiscal 2025 % Change from Fiscal 2025 Rate **Summary of Major Changes** in the average income of City filers.

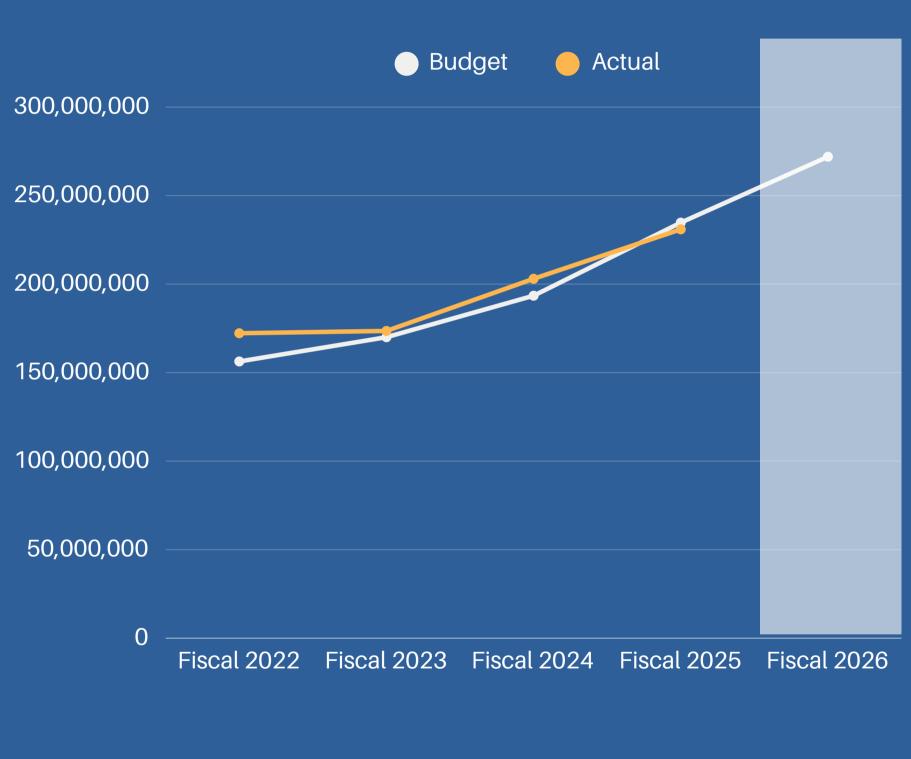


• In 2023 (most recent tax year) the City saw a decline of 194 in the number of filers; but an overall increase

• The average unemployment rate increased from 2.8% in calendar year 2023 to 4.1% in calendar year 2024. • Projection does not reflect changes in labor market due to federal layoffs or changes to income tax brackets & deductions (State Budget changes).



Highway User Revenue





Key Stats

Share of Total General Fund

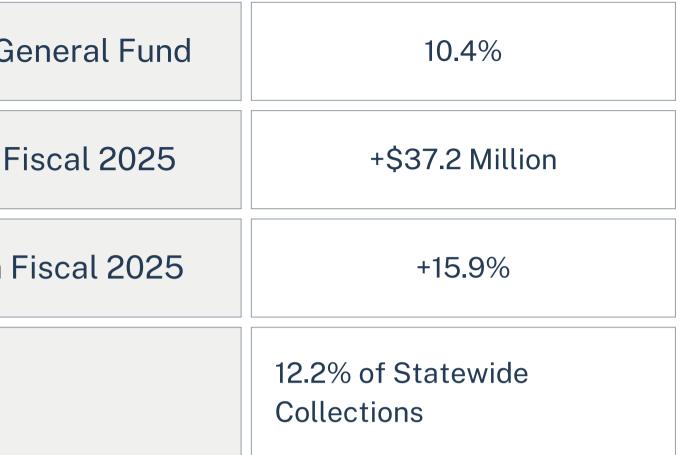
\$ Change from Fiscal 2025

% Change from Fiscal 2025

Rate

Summary of Major Changes

- Fiscal 2026 HUR allocat increase att
- Current Statewide HUR collections are down based on declines in fuel tax (-10.7%) and vehicle
 - registration fees (-12.1%).
- 35% of HUF projects.

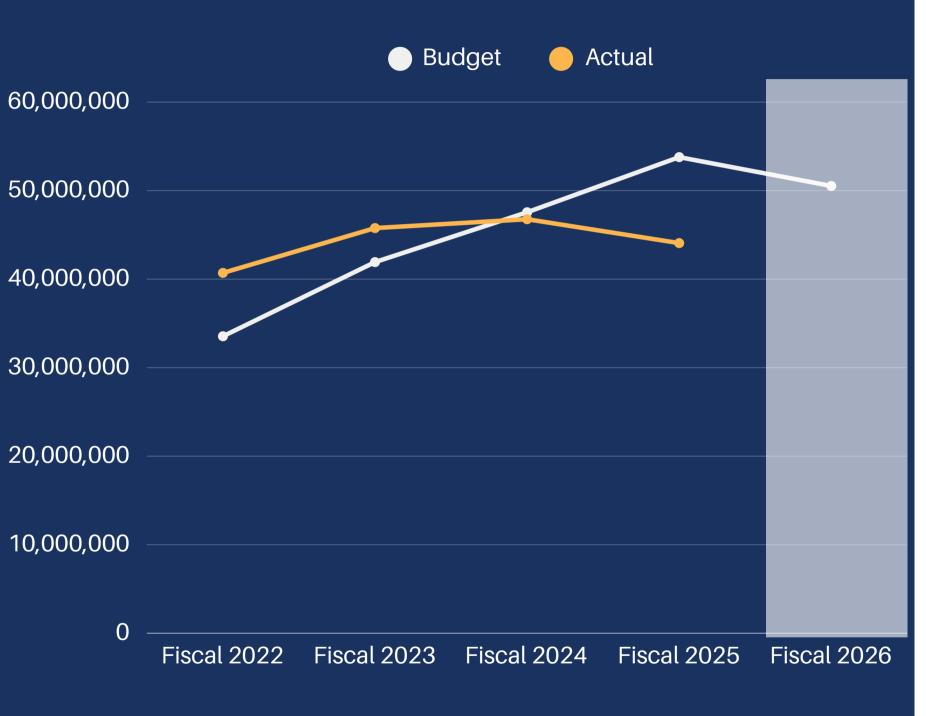


- Fiscal 2026 is the 4th year in the 5-year increased
 - HUR allocation to the City; projected revenue
 - increase attributed to higher allocation.

• 35% of HUR revenue will be dedicated to DOT capital



Parking & Tourism Revenue





Key Stats

Share of Total Ge

\$ Change from Fi

% Change from F

Summary of Major Changes Parking

- - budget projections.
- Hotel Taxes
 - up by 12%.

eneral Fund	1.9%
iscal 2025	-\$3.3 Million
Fiscal 2025	-6.1%

• The Fiscal 2025 budget assumed \$6.2 million from a series of new initiatives. Actual revenue is estimated to be \$1.7 lower than FY25 budget estimates.

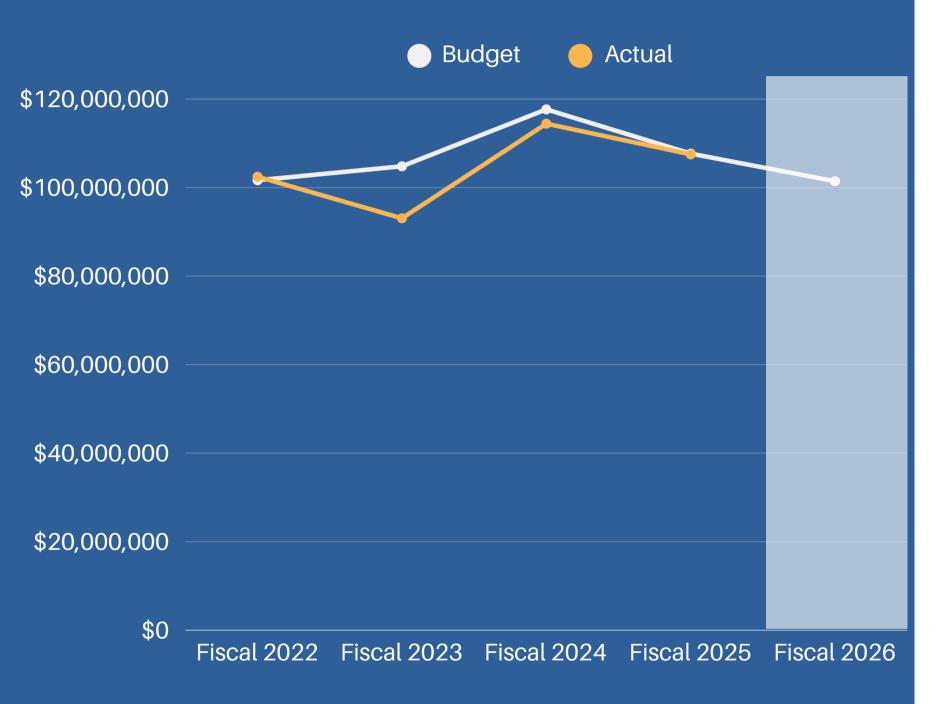
• Decline in parking and meter citations.

• Actual revenue from reinstating late fees is lower than

• In 2024 demand was up by 5%; average nightly room rates



State Aid





Key Stats

Share of Total Ge

\$ Change from Fi

% Change from F

Summary of Major Changes

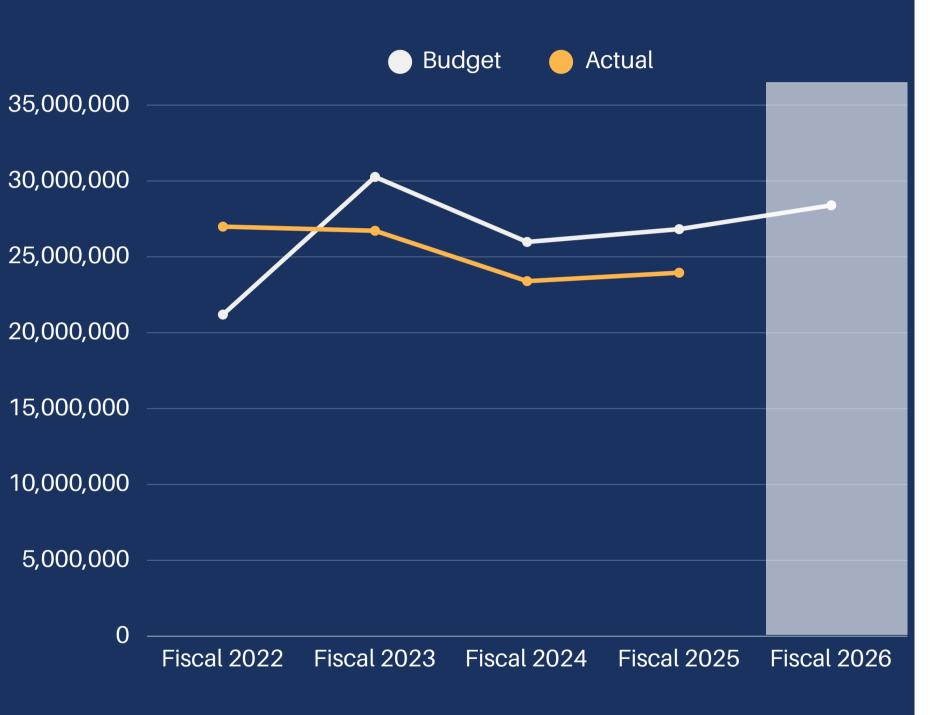
- Income Disparity Grant: No Change
 - Consistent with FY25; max allowed under program
- Teacher Retirement Supplemental Grant: -\$5.0 Million
- Local Health Operations: +\$1.6 Million
 The increase is part of the Governo
- The increase is part of the Governor's proposed budget
 Library Aid: -\$2.8 Million
 - $\circ~$ Reduction based on adjusted allocation to the City.
- War Memorial: -\$5,000
 - Consistent with Fiscal 2026

eneral Fund	3.9%
iscal 2025	-\$6.2 Million
Fiscal 2025	-5.8%

 $\circ~50\%$ reduction as part of budget actions



Traffic Cameras





Key Stats

Share of Total Ge

\$ Change from Fi

% Change from F

Summary of Major Changes

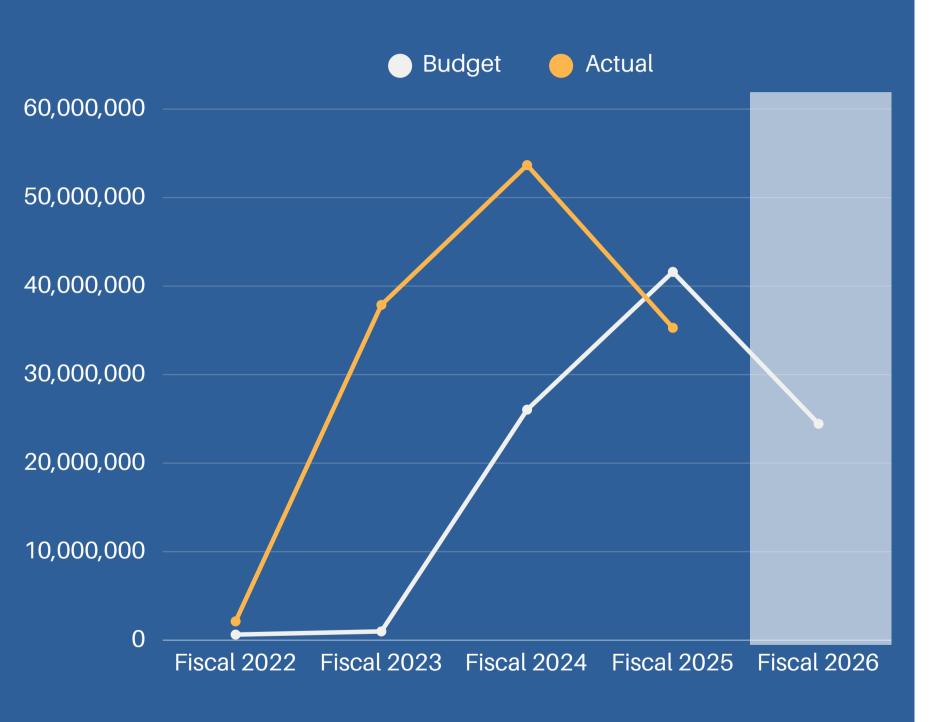
- This revenue includes the City's network of redlight and speed cameras (not including I-83).
- Budget increase based on:
 - Annualizing revenue from new red-light cameras late deployed in Fiscal 2025
 - Deploying 6 new speed and red-light cameras
 - - 2026

eneral Fund	1.2%
iscal 2025	+\$1.6 Million
Fiscal 2025	+5.9%

• Relocation of up to 60 speed cameras in Fiscal



Investment Earnings





Key Stats

Share of Total Go

\$ Change from F

% Change from I

Summary of Major Changes

- 3.9% in Fiscal 2026.

eneral Fund	1.0%
iscal 2025	-\$17.2 Million
Fiscal 2025	-41.3%

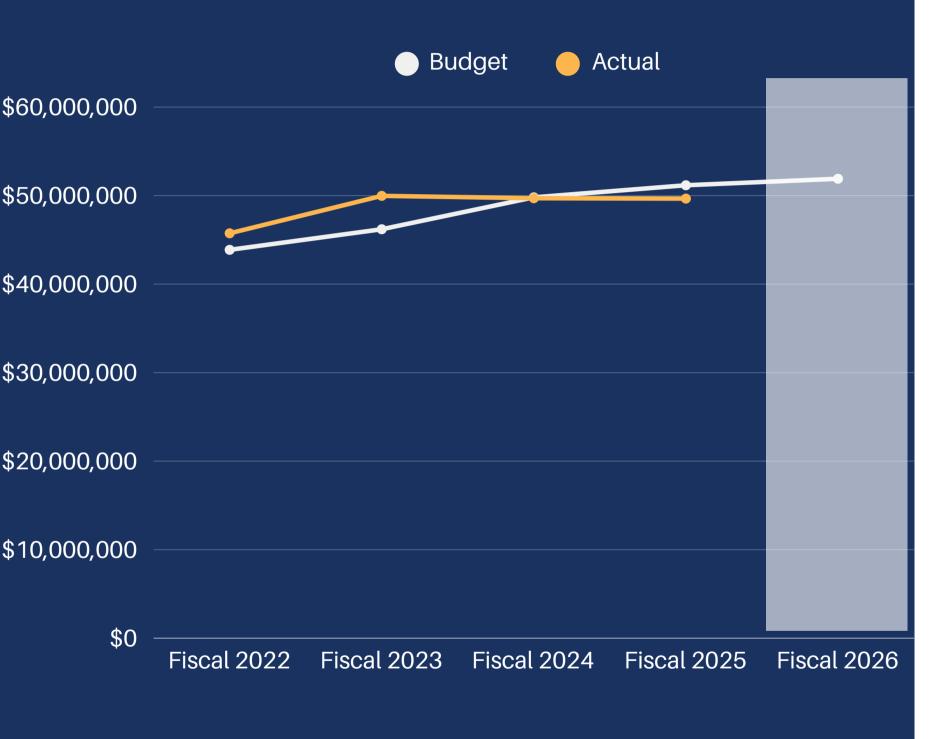
• The projection reflects the anticipated reduction of the average interest rates from 4.4% in Fiscal 2025 to

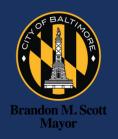
• The projection reflects a decline in cash on hand

balances attributed to the planned ARPA spend down.



Energy Taxes





Key Stats

Share of Total Ge

\$ Change from Fi

% Change from F

Summary of Major Changes

- - City's Code.
- levels.

eneral Fund	1.4%
iscal 2025	+\$700K
Fiscal 2025	+1.9%

• The budget is relatively flat year over year. • Projected increase reflects the annual inflationary increase guided by Article 28, Section 25-14 of the

• Projection assumes no major changes to consumption



Fiscal 2026: New Revenue Proposals

Total Recommended=\$26.6 Million

Action	Description
Landfill Tipping Fees	Increase landfill tipping fees to \$135/ton brinwith neighboring jurisdctions.
EMS Transport Fee	20% increase to EMS fee for non-Medicaid tr
Citywide Fine & Fee Increase	Fees : Use recommendations from comprehenunderway) to increase outdated fees to reflect Fines : Targeted increase to fine amounts for quality of life for residents & businesses.
Traffic Cameras	Redeploy traffic cameras and realize revenue in Fiscal 2026.
Taxi Tax	Increase taxi tax from \$0.25/ride to \$0.38/rid
Grocery Bag Tax	Change revenue split from 4 cents/1 cent to S

Est. Revenue
\$8.9 Million
\$5.5 Million
\$6.5 Million
\$3.4 Million
\$1.95 Million
\$0.24 Million BMOORE BUDGE

Citywide Fines

Share of General Fund=1.5% Projected Increase=\$4.5 Million

- The City has an inventory of more than 2,000 license fees required upon transaction or annual renewal basis.
- The last time the City pursued a comprehensive fee update was in 2008. Even though many have been subject to adjustments, an update is required to bring charges at, or close to, current service recovery cost levels.
- The proposal is to move forward with targeted license fees by services, prioritizing:
 - Housing Code enforcement
 - Business Licenses
 - Rental Registrations
 - Transportation and parking related charges
 - Boarding and Cleaning Charges
- Work on the citywide fee study is underway; anticipated to be completed this summer.







Citywide Fines

Share of General Fund=1.4% Projected Increase=\$2.0 Million

- The City has a large inventory fines and penalties that have not been adjusted to reflect current level of service provision.
- Many fines have not been increased in recent history or since the fine was put in place.
- Prioritized Fines:
 - Environmental & sanitation violations
 - Parking enforcement related fines and penalties
 - Transportation related fines and penalties (i.e. towing fines & storage fees)







Discussion





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