Introduced by: President Young middle to set 10 , Dalo Date: March 1, 2017 Prepared by: Department of Legislative Reference Referred to: IAXATION, FIVANCE & ECONOMIC DEVELO Committee Also referred for recommendation and report to municipal agencies listed on reverse. Clath CITY COUNCIL 17 - 0030 Schu? Reisiha A BILL ENTITLED AN ORDINANCE concerning Tax Credits - Citywide High-Performance Market-Rate Rental Housing -**Extension of Eligibility** FOR the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits. By repealing and reordaining, with amendments Article 28 - Taxes Section 10-18(a)(4) and (l) **Baltimore City Code** (Edition 2000)

\*\*The introduction of an Ordinance or Resolution by Councilmembers at the request of any person, firm or organization is a courtesy extended by the Councilmembers and not an indication of their position.

# Agencies

:Tod1O	Other:
Other:	Other:
Other:	Other:
noissimmo 398W	Employees, Retirement System
noissimmo gninnala	Commission on Sustainability
Parking Authority Board	Comm. for Historical and Architectural Preservation
Labor Commissioner	Board of Municipal and Zoning Appeals
Fire & Police Employees' Retirement System	Board of Ethics
Environmental Control Board	Board of Estimates
snoizzimm	10O ban sbrnod
Other:	Other:
Other:	Other:
Police Department	Отры:
Offlice of the Mayor	gninnald To tnamtraged
VgolondəsT noisemrolal lo səillO s'royaM	Department of Human Resources
Mayor's Office of Human Services	Department of Housing and Community Development
Mayor's Office of Employment Development	
Health Department	Department of Finance
Fire Department	Department of Audits
noisatroqsnarT lo insmitaged	Comptroller's Office
Department of Recreation and Parks	City Solicitor
Department of Real Estate	Baltimore Development Corporation
Department of Public Works	Baltimore City Public School System

# CITY OF BALTIMORE ORDINANCE 7 0 2 2 Council Bill 17-0030

Introduced by: President Young, Councilmembers Middleton, Scott, Costello, Bullock, Pinkett, Henry, Cohen, Stokes, Clarke, Schleifer, Reisinger

Introduced and read first time: March 6, 2017

Assigned to: Taxation, Finance and Economic Development Committee

Committee Report: Favorable Council action: Adopted

Read second time: May 15, 2017

#### AN ORDINANCE CONCERNING

1 2	Tax Credits – Citywide High-Performance Market-Rate Rental Housing – Extension of Eligibility
3 4 5	FOR the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.
6	By repealing and reordaining, with amendments
7 8 9	Article 28 - Taxes Section 10-18(a)(4) and (l) Baltimore City Code (Edition 2000)
11 12	SECTION 1. BE IT ORDAINED BY THE MAYOR AND CITY COUNCIL OF BALTIMORE, That the Laws of Baltimore City read as follows:
13	Baltimore City Code
14	Article 28. Taxes
15	Subtitle 10. Credits
16	§ 10-18. High-performance market-rate rental housing – Citywide.
17	(a) Definitions.
18	(4) Newly constructed or converted.
19 20	"Newly constructed or converted" means a high-performance market-rate rental housing project [that]:
21	(i) [was] THAT IS either:

EXPLANATION: CAPITALS indicate matter added to existing law.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates matter added to the bill by amendment.

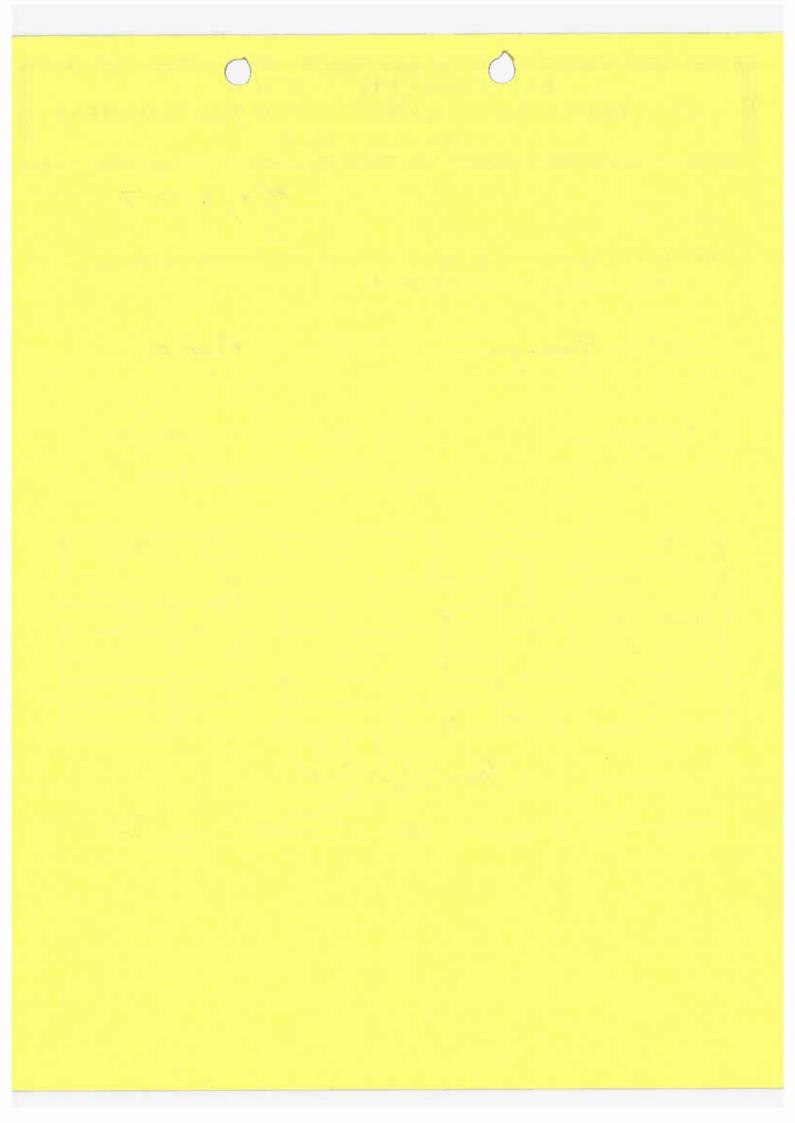
<u>Strike out</u> indicates matter stricken from the bill by amendment or deleted from existing law by amendment.

# Council Bill 17-0030

1	(A) newly constructed on a vacant lot, cleared site, or parking lot;
2	(B) converted from a non-residential use; or
3	(C) a wholly renovated structure; and
4	(ii) for which:
5	(A) the cost of the construction or conversion exceeds \$60,000 per rental unit; and
7 8 9	(B) a first occupancy permit following substantial completion of the construction or conversion is issued after January 1, 2014, and on or before June 30, [2019] 2024.
0	(1) Termination of program.
1	Applications for the credit may not be accepted after December 31, [2017] 2022.
2 3 4	SECTION 2. AND BE IT FURTHER ORDAINED, That the catchlines contained in this Ordinance are not law and may not be considered to have been enacted as a part of this or any prior Ordinance.
5	SECTION 3. AND BE IT FURTHER ORDAINED, That this Ordinance takes effect on the 30 <sup>th</sup> day after the date it is enacted.
	Certified as duly passed this day of JUN 0 5 2017  President, Baltimore Chy Council
	Certified as duly delivered to Her Honor, the Mayor, this day of JUN 0 5,2017
	Approved this 13 day of 5vne, 2017  Approved For Form and Legal Sufficiency This Day of June 2017.  Mayor, Baltimore City
	Chief College -2-

# BALTIMORE CITY COUNCIL TAXATION, FINANCE AND ECONOMIC DEVELOPMENT VOTING RECORD

		DATE:	May 11, -	2017
BILL#: <u>17-0030</u>			6/1	
BILL TITLE: Ordinance - Tax Credits - Citywide High-Performance Market- Rate Rental Housing - Extension of Eligibility				
MOTION BY: Reisinger SECONDED BY: Pinkett				
<ul> <li>☑ FAVORABLE</li> <li>☐ INFAVORABLE</li> <li>☐ WITHOUT RECOMMENDATION</li> </ul>				
NAME	YEAS	NAYS	ABSENT	ABSTAIN
Middleton, Sharon, Chair	V			
Pinkett, Leon, Vice Chair	7			
Costello, Eric	V			
Reisinger, Edward				
Stokes, Robert	V			
TOTALS	.5			
CHAIRPERSON: Show Malloo  COMMITTEE STAFF: Jennifer L. Coates , Initials: JCC				



#### CITY OF BALTIMORE

CATHERINE E. PUGH, Mayor



#### DEPARTMENT OF LAW

101 City Hall Baltimore, Maryland 21202

May 8, 2017

The Honorable President and Members of the Baltimore City Council Attn: Executive Secretary Room 409, City Hall 100 N. Holliday Street Baltimore, Maryland 21202

> Re: City Council Bill 17-0030 – Tax Credits – Citywide High-Performance Market-Rate Rental Housing – Extension of Eligibility

Dear President and City Council Members:

The Law Department has reviewed City Council Bill 17-0030 for form and legal sufficiency. The bill would amend Sections 10-18 of Article 28 of the City Code concerning the Citywide High-Performance Market-Rate Rental Housing tax credit. The amendments change the sunset of the tax; extending the application deadline to December 31, 2022, and requiring any occupancy permit for a building receiving the credit to be obtained before June 30, 2024.

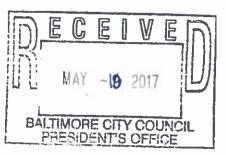
The changes are consistent with the state law authorizing these credits. Md. Code, Tax Prop., §9-242. Therefore, the Law Department approves this bill for form and legal sufficiency.

Very truly yours,

Hilary Ruley **Chief Solicitor** 

David E. Ralph, Acting City Solicitor cc: Karen Stokes, Director, Mayor's Office of Government Relations Kyron Banks, Mayor's Legislative Liaison Elena DiPietro, Chief Solicitor, General Counsel Division Victor Tervala, Chief Solicitor Jennifer Landis, Assistant Solicitor







2000		
FROM	NAME &	THOMAS J. STOSUR, DIRECTOR
	AGENCY NAME & ADDRESS	DEPARTMENT OF PLANNING 8 <sup>TH</sup> FLOOR, 417 EAST FAYETTE STREET
	SUBJECT	CITY COUNCIL BILL #170030 / TAX CREDITS CITYWIDE HIGH-PERFORMANCE MARKET-RATE RENTAL HOUSING EXTENSION OF ELIGIBILITY

CITY of
BALTIMORE

MEMO

DATE:



TO

The Honorable President and Members of the City Council City Hall, Room 400 100 North Holliday Street March 20, 2017

The Department of Planning is in receipt of City Council Bill #17-0030, which is for the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.

The Department of Planning supports the adoption of City Council Bill #17-0030 as an important tool to spur neighborhood revitalization, citywide.

If you have any questions, please contact Mr. Wolde Ararsa, Division Chief, Land Use and Urban Design Division at 410-396-4488.

#### TJS/WA

cc: Mr. Pete Hammen, Chief Operating Officer

Mr. Jim Smith, Chief of Strategic Alliances

Ms. Karen Stokes, Mayor's Office

Mr. Colin Tarbert, Mayor's Office

The Honorable Edward Reisinger, Council Rep. to Planning Commission

Mr. David Tanner, BMZA

Mr. Geoffrey Veale, Zoning Administration

Ms. Sharon Daboin, DHCD

Mr. Patrick Fleming, DOT

Ms. Elena DiPietro, Law Dept.

Mr. Francis Burnszynski, PABC

Mr. William Cole, Baltimore Development Corporation

Ms. Natawna Austin, Council Services





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CATHERINE PUGH Mayor

MICHAEL BRAVERMAN Acting Executive Director, HABC Acting Commissioner, HCD

# **MEMORANDUM**

To: The Honorable President and Members of the Baltimore City Council

c/o Natawna Austin, Executive Secretary

From: Michael Braverman, Acting Commissioner

Date: May 9, 2017

Re: City Council Bill 17-0030 - Tax Credits - Citywide High-Performance

Market-Rate Rental Housing - Extension of Eligibility

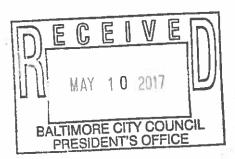
The Department of Housing and Community Development (HCD) has reviewed City Council Bill 17-0030, for the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.

If enacted, this bill would extend the tax-credit program for market-rate rental housing projects in the City from June 30, 2019 to June 30, 2024

The Department of Housing and Community Development has no objection to the passage of City Council Bill 17-0030.

MB:sd

cc: Ms. Karen Stokes, Mayor's Office of Government Relations Mr. Kyron Banks, Mayor's Office of Government Relations



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		<u> </u>		
F	Name & Title	Walter / Horney Aman	CITY OF BALTIMORE	
R	Agency Name & Address	Department of Real Estate City Hall – Room 304	MEMO	CITY O
M	Subject	City Council Bill 17-0030 Tax Credits - Citywide High Performance Market Rate Rental Housing		1797

TO:

Honorable President and Members of the City Council C/O Natawna Austin Office of the Council President City Hall – Room 400

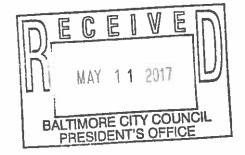
**DATE:** May 10, 2017

As requested, the Department of Real Estate reviewed the subject bill which, if approved, would authorize the Mayor and City Council of Baltimore to extend the termination date for this program for certain newly constructed or converted market rate rental housing developments.

The Bill if enacted, would extend the tax credit program from June 30, 2019 to J30, 2024.

The Department of Real Estate supports the passage of City Council Bill 17-0030.

WJH/









#### MEMORANDUM

TO:

Honorable President and Members of the City Council

Attention: Natawna B. Austin, Executive Secretary

FROM:

William H. Cole, President and

DATE:

March 23, 2017

SUBJECT:

City Council Bill No. 17-0030

Tax Credits - Citywide High-Performance Market-Rate Rental Housing-

Extension of Eligibility

The Baltimore Development Corporation (BDC) has been asked to comment on City Council Bill No. 17-0030 for the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.

Without the support of the Citywide High-Performance Market-Rate Rental Housing Tax Credit program, several of the commercial real estate projects currently in the development pipeline for the City, and the private investment associated with them, are at risk of becoming financially infeasible and unable to proceed. Under the 5-year extension period being proposed, a majority of the projects in the pipeline would be able to deliver as planned in the City and offer additional housing options to support its residential growth.

BDC supports Bill No. 17-0030 and respectfully requests that favorable consideration is given by the City Council.

Cc:

Kyron Banks, Mayor's Office Colin Tarbert, Mayor's Office







Andr Cleni

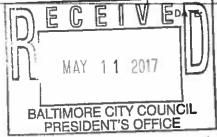
FROM		TITLE	Andrew Kleine, Chief
	21 N	GENCY IAME & DDRESS	Bureau of the Budget and Management Research 100 Holliday Street, Room 432 – 410-396-4941
	5	трэгап	City Council Bill #17-0030 - Tax Credit - Citywide High- Performance Market-Rate Rental Housing - Extension of Eligibility

CITY of BALTIMORE



TO

The Honorable President and Members of the City Council Room 400, City Hall



May 10, 2017

Attention: Ms. Natawna Austin

We are herein reporting on City Council Bill 17-0030, the purpose of which is extend the date for termination of the High-Performance Market-Rate Rental Housing tax credit (HPMRRH) program by amending Article 28, Section(s) 10-18(a)(4)(i), (ii)(B) and 10-18(l) of the Baltimore City Code. The proposed amendments will extend the application period from December 31, 2017 to December 31, 2022 and will extend from June 30, 2019 to June 30, 2024 the deadline for issuance of the occupancy permit after completion of the construction.

The City currently grants two types of HPMRRH tax credits, one for eligible projects within specific targeted areas of the City as defined on Section 10-17(e) of this article, and another for citywide projects outside of the targeted area. The proposed amendment will only apply to citywide projects. The credit for eligible projects is structured as a ten year abatement to the real property taxes calculated as the difference between the post-construction assessed value and the pre-construction assessed value. The tax credit is granted at a rate of 80% for the first five years, declining by 10% per year thereafter.

#### **Background**

The original purpose of the tax credit program was to incentivize environmentally sustainable building options while expanding the City's inventory of rental housing. Among other requirements, eligible citywide projects must achieve at least a Silver rating according to the U.S. Green Building Council's LEED (Leadership in Energy and Environmental Design) rating system as adopted by the Maryland Green Building Council. Projects outside the targeted area must have more than 20 rental units while projects within the targeted area are required to have more than 50 rental units. The total construction cost must be above \$60,000 per unit.

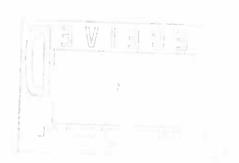
This credit was first granted in Fiscal 2014 to the project located at 521 Saint Paul Street for a total credit amount of \$142,000; however, the cost of this tax credit has substantially grown since then. There are currently seven projects located within the targeted area and one citywide receiving the HPMRRH tax credit, for a total cumulative cost of \$4.5 million from the beginning of the program. Of this amount, \$3.2 million is the estimated Fiscal 2017 cost.

As of today, there are about 18 projects that have submitted applications for both targeted and citywide tax credits. Out of the 18, 11 applications are for citywide projects.

#### Analysis

Construction of High-Performance Buildings: The purpose of this tax credit was to encourage the construction of high-performance rental housing units and to help increase the City's population through more housing

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options. As defined in the State Law, High-performance buildings are those that achieve at least a silver rating according to the U.S. Green Building Council's LEED (Leadership in Energy and Environmental Design) rating system as adopted by the Maryland Green Building Council.

When the tax credit was first introduced, the City did not enforce the construction of high-performance buildings. The tax credit was introduced to encourage the development of green construction.

Part XI, Section 101.3 of the Baltimore City Building Fire and Related Codes mandates specific Green construction requirements for multiple-family dwellings that are four stories or higher with more than 5 dwelling units. Non-exempt residential buildings must be built according to the Baltimore City Green Construction Code, which itself is modeled after the International Green Construction Code (ICC), as amended. The City's Green Construction Code also allows non-exempt buildings to be built in accordance with one of several codified alternatives, including LEED Silver. All newly constructed or converted non-exempt residential buildings must comply with the City's Green Construction Code.

There are substantial financial and environmental benefits to invest in the construction of green building projects and extensive research highlights the advantages of this type of construction. A recent report issued by the US Green Building Council states that LEED-certified buildings produce 34% lower CO2 emissions, consume 25% less energy, 11% less water, and have diverted more than 80 million tons of waste from landfills in 2016.

In addition to the short and long-term environmental benefits of green construction, there are material economic and financial incentives to abandon traditional construction for the investment on the construction of high-performance projects. Some of the benefits are highlighted below:

- Green Buildings Property Value: According to the US Green Building Council, properties constructed meeting LEED certification appreciate in value by 4% annually, on average.
- Lower Fixed and Operating Costs Green buildings report 20% lower maintenance costs, and substantially lower energy, water, waste and maintenance costs.
- Not Significant Construction Cost Differential Some anecdotal examples show that the increase in
  materials and construction costs between green and non-green projects ranges between 0% and 1.4%;
  however, there are some cases where up to 0.4% reduction was achieved when the projects change
  from traditional construction to high-performance during the design stages.
- Higher Effective Rents A study by the Burnham-Moores Center for Real Estate, University of San Diego, showed that green buildings have 3.5% lower vacancy rates and 13% higher rental rates than traditional constriction buildings.

The encouragement of construction of Green building is undoubtedly valuable for the future of the City; however, there is no financial or environmental justification for why developers would opt to invest in regular construction.

Vacancy Rates: Baltimore multifamily rental vacancy has been consistently higher than the region and National averages. For calendar 2016, the National multifamily rental vacancy rate as reported by the Census Bureau averaged 6.9%, while the Baltimore Area, including Towson and Columbia averaged 7.6% during the same year. According to the Comprehensive Housing Market Analysis released by the US Department of Housing and Urban Development, the City's vacancy rate was 9.3% in 2016, down from the 10.8% average in 2010. The higher vacancy rate in comparison with surrounding areas indicates that additional inventory without net absorption will only increase the City's vacancy rate. There about 2,300 rental buildings across the City, including about 216 exempt rental buildings.

Additional revenues: It is unarguable that construction and conservation of existing real property have short and long-term positive impact towards the increase of the City's property taxable base. Projects eligible for this tax credit generate an average increase in assessment of about \$11 million, and in some cases, such as the building located at 10 Light Street, have yielded more than \$70 million in assessment increases; however, the



real question is how many of these developments would have been completed without the City's subsidy.

Costs of Proposed Legislation: The projected credit cost of projects outside the targeted area that have already submitted application is \$14.0 million over the next ten years. It is estimated that 10 additional projects would apply if the credit is extended as proposed, costing another \$11.7 million over ten years.

The total cumulative cost of the two HPMRRH tax credit programs, including the estimated cost of projects subject the proposed extension, is estimated at \$58.7 million over the next 10 years.

#### Conclusion

The Department of Finance has no position on City Council Bill 17-0030.

cc: Henry Raymond Kyron Banks







May 11, 2017

The Honorable Councilwoman Sharon Green Middleton Baltimore City Council 100 N. Holliday Street Baltimore, MD 21202

RE: Support for Bill 17-30 - High Performance Market Rate Rental Housing Tax Credit

Dear Chairwoman Middleton and Members of the Taxation, Finance and Economic Development Committee:

The MBIA Baltimore City Chapter, representing 1,100 business members in the City and across the State, supports Council Bill 17-30, which re-authorizes the citywide 10 year tax credit for high performance market rate rental housing that is newly constructed or converted.

This credit has been responsible for the majority of recent multi-family real estate development projects citywide and without it; ongoing and future projects would likely be cancelled. Given the City's disproportionately high property tax rate, the high performance credit is necessary to level the playing field and make development in all neighborhoods in the City feasible. This credit is and will continue to be an important tool towards creating quality, new housing across the City and will contribute to the revitalization of many City neighborhoods in the next five years of its authorization.

The MBIA urges this Committee to give this ordinance a favorable report to continue the growth and development of Baltimore City.

For questions or more information on the MBIA's position, please contact MBIA Baltimore City Chapter Chair Sean Davis at <u>sdavis@mragta.com</u> or (410) 935-5050, or MBIA Vice President of Government Affairs, Josh Greenfeld, at <u>igreenfeld@marylandbuilders.org</u> or (443) 515-0025.

Thank you for your consideration of this important matter.

Respectfully:

Cc:

Josh Greenfeld, Esq. Vice President of Government Affairs Maryland Building Industry Association

Catherine Pugh, Mayor
Bernard C. "Jack" Young, Baltimore City Council President
Councilman Leon Pinkett, Vice-chair
Councilman Ed Reisinger
Councilman Eric Costello
Councilman Robert Stokes
William Cole, CEO, Baltimore Development Corporation
Tom Stosur, Director, Planning Department
Colin Tarbert, Deputy Mayor for Economic and Neighborhood Development
Kara Kunst, Office of the Council President



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City of Baltimore

Taxation, Finance and Economic Development Committee

May 11, 2017

Chair of Committee- Councilwoman Middleton

Members of the Committee

Councilmen Resinger, Costello, Pinkett & Stokes

- Good Morning- I'm Richard Manekin, a partner at Workshop
   Development and I'm here to speak in support of City Council Bill 17-0030 the extension of the Citywide High-Performance Market Rate Rental
   Housing Tax Credit
- The cliché "Success Breeds Success" is so true particularly when it comes to Tax Credits in continuing the expansion of multi-family units in the City of Baltimore. We've seen the number of units increase dramatically which in turn has created construction jobs, increased residents in the city and an expansion of retail which is creating a more vibrant and exciting city.
- I'm here today as a developer who is challenged everyday to make the
  economics work so that new projects can be built. We're faced with
  increased costs for land, construction and always taking the risk of
  increases in interest rates and the ups and downs of leasing markets.
- We're very excited to be developing along with nationally acclaimed Avalon Bay, 800 Fleet Street which is the former Della Notte Restaurant and the adjacent Mo's Pasta and Seafood which is located at President and Eastern to Fleet and over to Albemarle. We began work on the acquisition of this property 3 ½ years ago and worked through a multitude of challenges including converting a long term city ground lease to a purchase, an assemblage of two properties, working with two Little Italy community associations and a restaurant association, rezoning, design and value engineering, UDARP, and the debt and equity markets.



haster !

• Essential to making this project work financially is the High-Performance Market Rate Rental Housing Tax Credit. Developers are able to build these projects by giving a return on cost to our investor partners. The minimum return on cost today is 6.5% and without the current tax credit our return on cost for 800 Fleet Street is 5.5%. So therefore, without the tax credit this \$130 million project can't be built. The real estate tax benefit to the city (EVEN WITH THE TAX CREDIT) will start out at an additional \$400,000 per year. When the tax credits burn off in 10 years the real estate tax will increase significantly more. While we all know our long term goal is to reduce city real estate taxes to be more competitive with our surrounding jurisdictions, in order to get there we need to increase economic development and residency in the city. As a life long Baltimore resident who is deeply committed to the city I want to thank members of the City Council for all of your support to the development community which in turn benefits the entire community.



May 10, 2017

The Chairwoman and Members of
The Baltimore City Council
Taxation, Finance and Economic Development Committee
City Hall, 100 North Holiday Street
Baltimore Maryland 21202

Re: City Council Bill 17-0030

Dear Chairwoman Middleton and Members,

In keeping with its mission to ensure the voice and perspective of the professional real estate community is heard in matters of development related laws and enhance Baltimore's reputation as a desirable place to develop, the Baltimore Development Workgroup ("BDW") submits this letter in support of the above referenced legislation.

Council Bill 17-0030 extends the citywide high performance tax credit program for market rate rental housing. Our membership, which includes developers, engineers, architects, attorneys and planners, wishes to stress the importance of the program as a necessary tool to foster economic development in Baltimore City. By extending the program through December 31<sup>st</sup>, 2022, the proposed legislation will help to further the recent revitalization of neighborhoods through quality new housing projects.

The BDW respectfully requests a favorable report of City Council Bill 17-0030. Should you have questions or comments, please contact me at your convenience.

Joseph R. Woolman III, Esq.

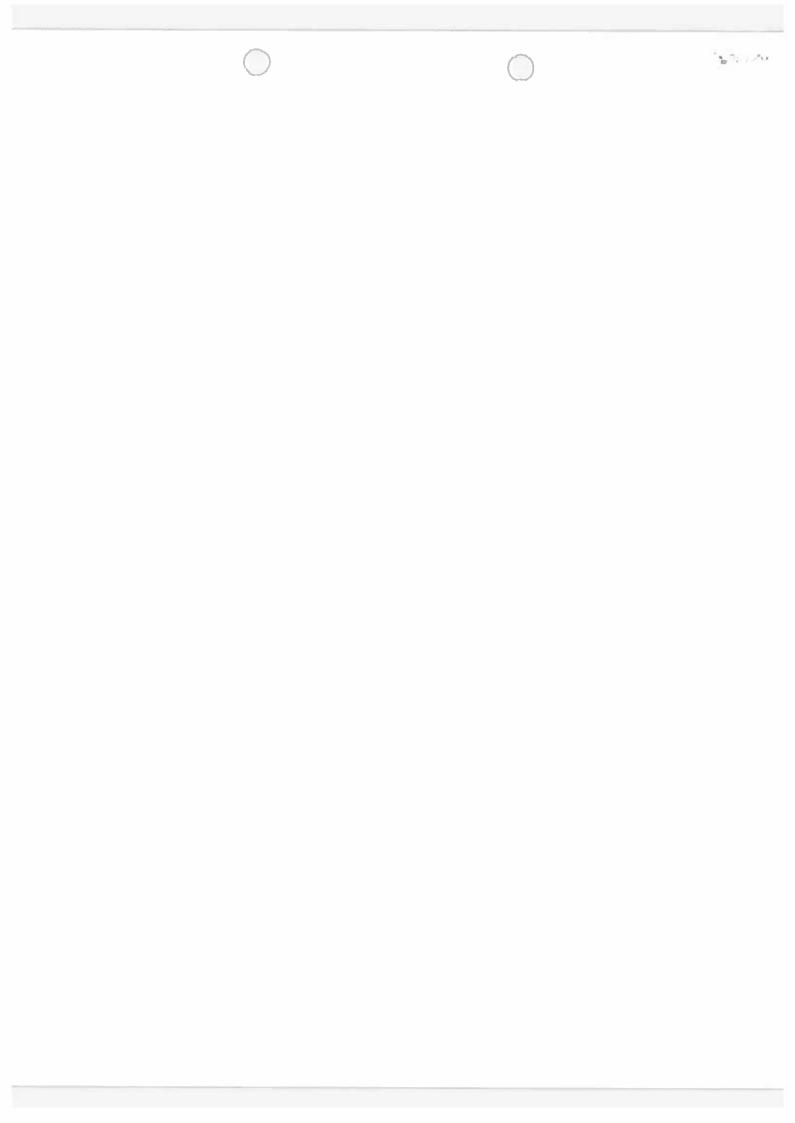
Kully Submitted

Chairman, Legislative Monitoring and

Review Committee



Cc: Catherine Pugh, Mayor
Bernard C. "Jack" Young. Baltimore City Council President
William Cole, CEO, Baltimore Development Corporation
Tom Stosur, Director Planning Department
Colin Tarbert, Deputy Mayor for Economic and Neighborhood Development
Kara Kunst, Office of the Council President



#### CITY OF BALTIMORE

CATHERINE E. PUGH, Mayor



#### OFFICE OF COUNCIL SERVICES

LARRY E. GREENE, Director 415 City Hall, 100 N. Holliday Street Baltimore, Maryland 21202 410-396-7215 / Fax: 410-545-7596 email: larry.greene@baltimorecity.gov

### **HEARING NOTES**

Bill: 17-0030

Tax Cred	Extension of Eligibility
	on, Finance and Economic Development ilmember Sharon Green Middleton
Hearing Date: Time (Beginning): Time (Ending): Location: Total Attendance: Committee Member Sharon Green Middle Leon Pinkett Eric Costello Edward Reisinger Robert Stokes	11:05 a.m. Clarence "Du" Burns Chamber ~25 s in Attendance:
Attendance sheet in Agency reports read Hearing televised or Certification of adversional vote taken at t Motioned by:	Tile?

# **Major Speakers**

(This is not an attendance record.)

• Mr. Andrew Klein, Department of Finance

- Mr. Darron Cooper, Baltimore Development Corporation
- Mr. Martin French, Department of Planning
- Ms. Karen Stokes, Office of the Mayor
- Mr. Kyron Banks, Office of the Mayor
- Mr. Ted Lassiter, Department of Real Estate
- Ms. Hilary Ruley, Law Department
- Ms. Sharon DaBoin, Department of Housing and Community Development
- Mr. Richard Manaekin, Workshop Development
- Mr. Joseph R. Woolman III, Esq., Baltimore Development Workgroup
- Mr. Joshua Greenfeld, Maryland Building Industry Assoication
- Mr. Al Barry, Al Barry Associates

#### **Major Issues Discussed**

- 1. Councilwoman Middleton introduced members of the City Council and agency representatives. She commented on how important it is for the committee to receive agency reports in a timely fashion. Councilman Pinkett expressed similar concerns. Ms. Karen Stokes responded that the Mayor's Office would immediately address Chairwoman Middleton's concerns.
- 2. President Young expressed support for the bill emphasizing the need to enhance housing development in the City.
- 3. Mr. Andy Klein commented in support of the Department of Finance's report of no position. He emphasized that the original purpose of the tax credit was to incentivize environmentally sustainable building options while expanding the City's inventory of rental housing. The Department questioned how many development projects would have been completed without the City's subsidy.
- 4. Mr. Pinkett commented that the credit is a valuable tool in spurring development. He wanted to see a breakdown showing distribution of the tax credit to various neighborhoods. Mr. Klein and Mr. Cooper will provide that information.
- 5. Mr. French commented about the usefulness of the tax credit for rehabbing old buildings around the city.
- 6. Mr. Richard Manekin provided written testimony and commented about the usefulness of the tax credit in leveraging investments, moving along construction projects and gains in tax benefits to the City.
- 7. Mr. Joseph Woolman provided written testimony and commented about the importance of the tax credit as a necessary tool to foster economic development and further neighborhood revitalization in the City.
- 8. Mr. Joshua Greenfeld provided written testimony and commented in support of the bill emphasizing that the tax credit has been responsible for the majority of recent multi-family real estate development projects citywide.
- 9. Mr. Al Barry testified in support of the bill.
- 10. The hearing was adjourned.

#### **Further Study**

#### Was further study/documents requested?

⊠ Yes □ No

If yes, describe. Representatives of the Department of Finance and Baltimore Development Corporation will provide the committee with a list of projects (by City Council district as well as targeted area v. citywide area distribution of the tax credit) which have applied for the tax credit and also information about vacancies.

#### **Committee Vote:**

S. Middleton:	Ye
L. Pinkett:	
E. Costello:	
E. Reisinger:	
R. Stokes:	

Jennifer L. Coates, Committee Staff

cc: Bill File

OCS Chrono File

Date: May 11, 20178

OF BALTIMORE
ARING ATTENDANCE RECORD

V	Place: Clar	Clarence "Du" Burns Chambers	Viidale	con		
Market-Rate R	ental Ho	y.	CC Bill	CC Bill Number: 1	17-0030	
E PRINT				WHAT IS YOUR POSITION ON THIS BILL?	(*) LOBBYIST: ARE YOU REGISTERED IN THE CITY	E - SE
PLEASE	C H	ECKHERE	STIFY	AGINST		
ANIZATION NAME	ZIP	EMAIL ADDRESS	L	FO	IX.	ON
Street	21202	Johndoenbmore@yahoo.com	7	7	>	>
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Page No.



# BALTIMORE CITY COUNCIL TAXATION, FINANCE AND ECONOMIC DEVELOPMENT COMMITTEE

#### **Mission Statement**

On behalf of the Citizens of Baltimore City, the mission of the Taxation, Finance and Economic Development Committee of the Baltimore City Council is to legislate policy that will deter unnecessary tax burdens while seeking and supporting projects and initiatives that will generate and increase our tax base. Reviewing and considering financing tools that impact the retention and sustainability of our economic base is essential. Introducing and enhancing legislation that perpetuates equal access to economic development for African Americans/Minorities/Women and other members of our community that will result in an improved quality of life for all citizens of Baltimore is a critical component of Baltimore's success.

# The Honorable Sharon Green Middleton Chairwoman

## **PUBLIC HEARING**

Thursday, May 11, 2017 10:00 AM CLARENCE "DU" BURNS COUNCIL CHAMBERS

Bill 17-0030

Tax Credits – Citywide High-Performance Market-Rate Rental Housing 
Extension of Eligibility

#### CITY COUNCIL COMMITTEES

#### **BUDGET AND APPROPRIATIONS**

Eric Costello – Chair Leon Pinkett – Vice Chair Bill Henry Sharon Green Middleton Brandon M. Scott Isaac "Yitzy" Schleifer Shannon Sneed Staff: Marguerite Murray

#### **EDUCATION AND YOUTH**

Zeke Cohen – Chair Mary Pat Clarke – Vice Chair John Bullock Kristerfer Burnett Ryan Dorsey Staff: D'Paul Nibber

#### **EXECUTIVE APPOINTMENTS**

Robert Stokes – Chair Kristerfer Burnett– Vice Chair Mary Pat Clarke Zeke Cohen Isaac "Yitzy" Schleifer Staff: Jennifer Coates

#### HOUSING AND URBAN AFFAIRS

John Bullock – Chair Isaac "Yitzy" Schleifer – Vice Chair Kristerfer Burnett Bill Henry Shannon Sneed Zeke Cohen Ryan Dorsey Staff: Richard Krummerich

#### JUDICIARY AND LEGISLATIVE INVESTIGATIONS

Eric Costello – Chair
Mary Pat Clarke – Vice Chair
John Bullock
Leon Pinkett
Edward Reisinger
Brandon Scott
Robert Stokes
Staff: D'Paul Nibber

#### **LABOR**

Shannon Sneed – Chair Robert Stokes – Vice Chair Eric Costello Bill Henry Mary Pat Clarke Staff: Marguerite Murray

#### LAND USE AND TRANSPORTATION

Edward Reisinger - Chair Sharon Green Middleton - Vice Chair Mary Pat Clarke Eric Costello Ryan Dorsey Leon Pinkett Robert Stokes Staff: Marshall Bell

#### **PUBLIC SAFETY**

Brandon Scott – Chair Ryan Dorsey – Vice Chair Kristerfer Burnett Shannon Sneed Zeke Cohen Leon Pinkett Isaac "Yitzy" Schleifer Staff: Marshall Bell

# TAXATION, FINANCE AND ECONOMIC DEVELOPMENT

Sharon Green Middleton – Chair Leon Pinkett – Vice Chair Eric Costello Edward Reisinger Robert Stokes Staff: Jennifer Coates - Larry Greene (pension only)

#### CITY OF BALTIMORE

CATHERINE P. PUGH, Mayor



#### OFFICE OF COUNCIL SERVICES

LARRY E. GREENE, Director 415 City Hall, 100 N. Holliday Street Baltimore, Maryland 21202 410-396-7215 / Fax. 410-545-7596 email\_larry.greene@baltimorecity.gov

#### **BILL SYNOPSIS**

Committee: Taxation, Finance and Economic Development

#### Bill 17-0030

#### Tax Credits - Citywide High-Performance Market-Rate Rental Housing -Extension Of Eligibility

Sponsor: President Young, et al Introduced: March 6, 2017

#### Purpose:

For the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.

Effective: On the 30th day after enactment

Hearing Date/Time/Location: May 11, 2017 / 10:00 a.m. / Clarence "Du" Burns

Chambers

#### **Agency Reports**

Department of Law	
Planning Commission	Favorable
Department of Housing	
Department of Real Estate	
Department of Finance	
Baltimore Development Corporation	Favorable

#### **Analysis**

#### **Current Law**

Article 28 - Taxes; Section 10-18(a)(4) and (l); Baltimore City Code (Edition 2000)

#### Background

Baltimore City is authorized by state law (2013 Maryland Code; Tax – Property, Section 9-242 – High performance buildings) to grant a tax credit against the property tax imposed on certain newly constructed or converted high-performance market-rate rental housing projects in certain areas of the City.

The City uses two tax credit programs for high performance market-rate rental housing:

# I. High-performance Market-Rate Rental Housing Property Tax Credit – Citywide (10 years)

- For newly constructed wholly renovated or converted from non-residential building
- o Contains more than 20 residential units
- o Construction/conversion costs exceeds \$60,000 per unit
- Meets minimum of LEED Silver certification or the Baltimore City Green Building Code Standard Two Green Star rating
- o Projects that are eligible for the City Historic (CHAP) Tax Credit are not eligible.

#### II. High-performance Market-Rate Rental Housing Property Tax Credit – Targeted Areas (15 years)

- o For newly constructed or converted from a non-residential building
- Contains more than 50 residential units
- o Construction/conversion costs exceeds \$60,000 per unit
- Meets minimum of LEED Silver certification or the Baltimore City Green Building Code Standard Two Green Star rating
- o Only eligible in targeted areas.

The High-performance Market-Rate Rental Housing Property Tax Credit - Citywide program provides qualifying property owners a credit against the tax imposed on the increased value of real property due to improvements that were made to the property immediately before the occupancy permit was issued. The credit begins at 80% of the tax imposed on the value in the first year of eligibility and decreases according to a schedule for a total of 10 years (see the table below).

Citywide 10-year	% Tax Credit
Year 1	80 percent
Year 2	80 percent
Year 3	80 percent
Year 4	80 percent
Year 5	80 percent
Year 6	70 percent
Year 7	60 percent
Year 8	50 percent
Year 9	40 percent
Year 10	30 percent

Under current City law, the City-wide tax credit can be used for properties that have a first occupancy permit that is issued after January 1, 2014 and on or before June 30, 2019. Bill 17-0030 would extend the program termination date to 2024. The bill also proposes to allow applications for the credit to be accepted beyond the current deadline of December 31, 2017. The new application deadline would be December 31, 2022.

#### **Additional Information**

Fiscal Note: Not Available

## Information Source(s): Law Department, Baltimore Development Corporation

Analysis by: Jennifer L. Coates

Direct Inquiries to: (410) 396-1260

Analysis Date: May 2, 2017

#### CITY OF BALTIMORE COUNCIL BILL 17-0030 (First Reader)

Introduced by: President Young, Councilmembers Middleton, Scott, Costello, Bullock, Pinkett, Henry, Cohen, Stokes, Clarke, Schleifer, Reisinger
Introduced and read first time: March 6, 2017

Assigned to: Taxation, Finance and Economic Development Committee

REFERRED TO THE FOLLOWING AGENCIES: City Solicitor, Planning Department, Department of Housing and Community Development, Department of Real Estate, Department of Finance, Baltimore Development Corporation

#### A BILL ENTITLED

I	AN ORDINANCE concerning
2	Tax Credits – Citywide High-Performance Market-Rate Rental Housing – Extension of Eligibility
4	FOR the purpose of extending the date for termination of the tax-credit program for certain newly
5 6	constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.
7	By repealing and reordaining, with amendments
8	Article 28 - Taxes
9	Section 10-18(a)(4) and (1)
0	Baltimore City Code
1	(Edition 2000)
2	SECTION 1. BE IT ORDAINED BY THE MAYOR AND CITY COUNCIL OF BALTIMORE, That the
3	Laws of Baltimore City read as follows:
4	Baltimore City Code
5	Article 28. Taxes
6	Subtitle 10. Credits
7	§ 10-18. High-performance market-rate rental housing – Citywide.
8	(a) Definitions.
9	(4) Newly constructed or converted.
20 21	"Newly constructed or converted" means a high-performance market-rate rental housing project [that]:
22	(i) [was] THAT IS either:

EXPLANATION: CAPITALS indicate matter added to existing law, [Brackets] indicate matter deleted from existing law.

#### Council Bill 17-0030

1	(A) newly constructed on a vacant lot, cleared site, or parking lot;
2	(B) converted from a non-residential use; or
3	(C) a wholly renovated structure; and
4	(ii) for which:
5	(A) the cost of the construction or conversion exceeds \$60,000 per rental unit; and
7 8 9	(B) a first occupancy permit following substantial completion of the construction or conversion is issued after January 1, 2014, and on or before June 30, [2019] 2024.
10	(l) Termination of program.
11	Applications for the credit may not be accepted after December 31, [2017] 2022.
12 13 14	SECTION 2. AND BE IT FURTHER ORDAINED, That the catchlines contained in this Ordinance are not law and may not be considered to have been enacted as a part of this or any prior Ordinance.
15 16	SECTION 3. AND BE IT FURTHER ORDAINED, That this Ordinance takes effect on the 30 <sup>th</sup> day after the date it is enacted.

# TAXATION, FINANCE & ECONOMIC DEVELOPMENT COMMITTEE

# AGENCY REPORTS



#### **MEMORANDUM**

TO:

Honorable President and Members of the City Council

Attention: Natawna B. Austin, Executive Secretary

FROM:

William H. Cole, President and

DATE:

March 23, 2017

SUBJECT:

City Council Bill No. 17-0030

Tax Credits - Citywide High-Performance Market-Rate Rental Housing-

Extension of Eligibility

The Baltimore Development Corporation (BDC) has been asked to comment on City Council Bill No. 17-0030 for the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.

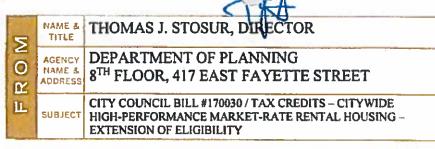
Without the support of the Citywide High-Performance Market-Rate Rental Housing Tax Credit program, several of the commercial real estate projects currently in the development pipeline for the City, and the private investment associated with them, are at risk of becoming financially infeasible and unable to proceed. Under the 5-year extension period being proposed, a majority of the projects in the pipeline would be able to deliver as planned in the City and offer additional housing options to support its residential growth.

BDC supports Bill No. 17-0030 and respectfully requests that favorable consideration is given by the City Council.

Cc: Kyron Banks, Mayor's Office Colin Tarbert, Mayor's Office







CITY of

DATE:

BALTIMORE

MEMO



TO

The Honorable President and Members of the City Council City Hall, Room 400 100 North Holliday Street March 20, 2017

The Department of Planning is in receipt of City Council Bill #17-0030, which is for the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.

The Department of Planning supports the adoption of City Council Bill #17-0030 as an important tool to spur neighborhood revitalization, citywide.

If you have any questions, please contact Mr. Wolde Ararsa, Division Chief, Land Use and Urban Design Division at 410-396-4488.

#### TJS/WA

cc: Mr. Pete Hammen, Chief Operating Officer

Mr. Jim Smith, Chief of Strategic Alliances

Ms. Karen Stokes, Mayor's Office

Mr. Colin Tarbert, Mayor's Office

The Honorable Edward Reisinger, Council Rep. to Planning Commission

Mr. David Tanner, BMZA

Mr. Geoffrey Veale, Zoning Administration

Ms. Sharon Daboin, DHCD

Mr. Patrick Fleming, DOT

Ms. Elena DiPietro, Law Dept.

Mr. Francis Burnszynski, PABC

Mr. William Cole, Baltimore Development Corporation

Ms. Natawna Austin, Council Services

#### CITY OF BALTIMORE COUNCIL BILL 17-0030 (First Reader)

Introduced by: President Young, Councilmembers Middleton, Scott, Costello, Bullock, Pinkett, Henry, Cohen, Stokes, Clarke, Schleifer, Reisinger

Introduced and read first time: March 6, 2017

Assigned to: Taxation, Finance and Economic Development Committee

REFERRED TO THE FOLLOWING AGENCIES: City Solicitor, Planning Department, Department of Housing and Community Development, Department of Real Estate, Department of Finance, Baltimore Development Corporation

#### A BILL ENTITLED

1	AN ORDINANCE concerning
2 3	Tax Credits - Citywide High-Performance Market-Rate Rental Housing - Extension of Eligibility
4 5 6	FOR the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.
7 8 9 10	By repealing and reordaining, with amendments Article 28 - Taxes Section 10-18(a)(4) and (l) Baltimore City Code (Edition 2000)
12 13	SECTION 1. BE IT ORDAINED BY THE MAYOR AND CITY COUNCIL OF BALTIMORE, That the Laws of Baltimore City read as follows:
14	Baltimore City Code
15	Article 28. Taxes
16	Subtitle 10. Credits
17	§ 10-18. High-performance market-rate rental housing – Citywide.
18	(a) Definitions.
19	(4) Newly constructed or converted.
20 21	"Newly constructed or converted" means a high-performance market-rate rental housing project [that]:
22	(i) [was] THAT IS either:

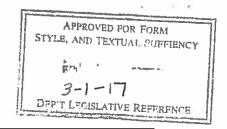
EXPLANATION: CAPITALS indicate matter added to existing law, [Brackets] indicate matter deleted from existing law,

#### Council Bill 17-0030

1	(A) newly constructed on a vacant lot, cleared site, or parking lot;
2	(B) converted from a non-residential use; or
3	(C) a wholly renovated structure; and
4	(ii) for which:
5 6	(A) the cost of the construction or conversion exceeds \$60,000 per rental unit; and
7 8 9	(B) a first occupancy permit following substantial completion of the construction or conversion is issued after January 1, 2014, and on or before June 30, [2019] 2024.
0	(l) Termination of program.
1	Applications for the credit may not be accepted after December 31, [2017] 2022.
12 13 14	SECTION 2. AND BE IT FURTHER ORDAINED, That the catchlines contained in this Ordinance are not law and may not be considered to have been enacted as a part of this or any prior Ordinance.
15	SECTION 3. AND BE IT FURTHER ORDAINED, That this Ordinance takes effect on the 30 <sup>th</sup> day after the date it is enacted.

#### **INTRODUCTORY\***

# CITY OF BALTIMORE COUNCIL BILL \_\_\_\_



Introduced by: President Young

#### A BILL ENTITLED

AN ORDINANCE concerning

Tax Credits - Citywide High-Performance Market-Rate Rental Housing - Extension of Eligibility

FOR the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.

By repealing and reordaining, with amendments

Article 28 - Taxes Section 10-18(a)(4) and (l) Baltimore City Code (Edition 2000)

SECTION 1. BE IT ORDAINED BY THE MAYOR AND CITY COUNCIL OF BALTIMORE, That the Laws of Baltimore City read as follows:

**Baltimore City Code** 

Article 28. Taxes

Subtitle 10. Credits

- § 10-18. High-performance market-rate rental housing Citywide.
  - (a) Definitions.
    - (4) Newly constructed or converted.

"Newly constructed or converted" means a high-performance market-rate rental housing project [that]:

- (i) [was] THAT IS either:
  - (A) newly constructed on a vacant lot, cleared site, or parking lot;

EXPLANATION: CAPITALS indicate matter added to existing law.
[Brackets] indicate matter deleted from existing law.

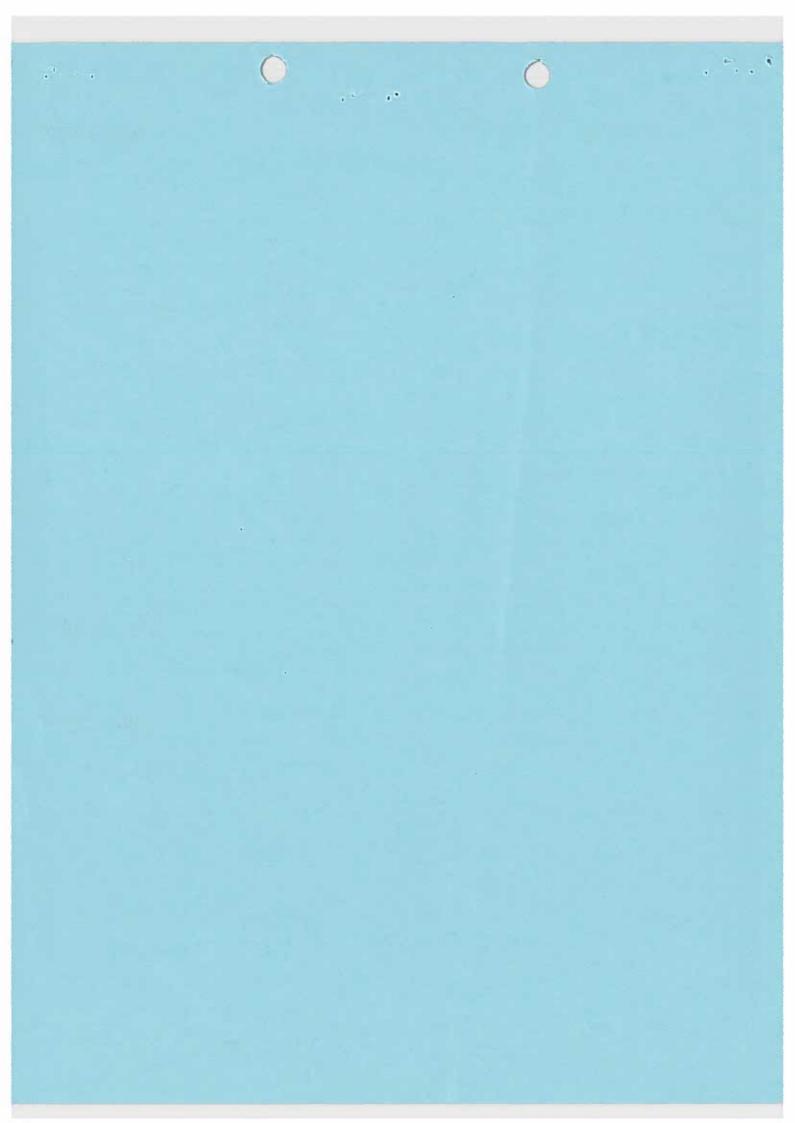
\* WARNING: THIS IS AN UNOFFICIAL, INTRODUCTORY COPY OF THE BILL.
THE OFFICIAL COPY CONSIDERED BY THE CITY COUNCIL IS THE FIRST READER COPY.

- (B) converted from a non-residential use; or
- (C) a wholly renovated structure; and
- (ii) for which:
  - (A) the cost of the construction or conversion exceeds \$60,000 per rental unit; and
  - (B) a first occupancy permit following substantial completion of the construction or conversion is issued after January 1, 2014, and on or before June 30, [2019] 2024.
- (1) Termination of program.

Applications for the credit may not be accepted after December 31, [2017] 2022.

SECTION 2. AND BE IT FURTHER ORDAINED, That the catchlines contained in this Ordinance are not law and may not be considered to have been enacted as a part of this or any prior Ordinance.

SECTION 3. AND BE IT FURTHER ORDAINED, That this Ordinance takes effect on the 30th day after the date it is enacted.



## ACTION BY THE CITY COUNCIL

FIRST READING (INTRODUCTION)		AR 0 6 2017
PUBLIC HEARING HELD ON	May 11,	20
COMMITTEE REPORT AS OF	May 15,	20 _/7
FAVORABLEUNFAVORABLE	FAVORABLE AS AMENDED WITHOUT RE	COMMENDATION
COMMITTEE MEMBERS:	COMMITTEE MEMBERS:	Chair
SECOND READING: The Council's action being Third Reading on:	favorable (unfavorable), this City Council bill was (was not) o	ordered printed for
Amendments were read and adopted (c	defeated) as indicated on the copy attached to this blue bu	
THIRD READING	JU	N 0 5 2017
Amendments were read and adopted (d	lefeated) as indicated on the copy attached to this blue be	icking.
	efeated) as indicated on the copy attached to this blue ba	
THIRD READING (RE-ENROLLED)		20
WITHDRAWAL		20
There being no objections to the request for w from the files of the City Council.	rithdrawal, it was so ordered that this City Council Ordinan	ce be withdrawn
30 De Dong	Lean Dr. Dan	·
President	Chief Clerk	

#### CITY OF BALTIMORE

CATHERINE E. PUGH, Mayor



#### DEPARTMENT OF LAW

101 City Hall Baltimore, Maryland 21202

May 8, 2017

The Honorable President and Members of the Baltimore City Council Attn: Executive Secretary Room 409, City Hall 100 N. Holliday Street Baltimore, Maryland 21202

> City Council Bill 17-0030 – Tax Credits – Citywide High-Performance Market-Rate Rental Housing – Extension of Eligibility

Dear President and City Council Members:

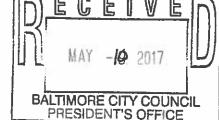
The Law Department has reviewed City Council Bill 17-0030 for form and legal sufficiency. The bill would amend Sections 10-18 of Article 28 of the City Code concerning the Citywide High-Performance Market-Rate Rental Housing tax credit. The amendments change the sunset of the tax; extending the application deadline to December 31, 2022, and requiring any occupancy permit for a building receiving the credit to be obtained before June 30, 2024.

The changes are consistent with the state law authorizing these credits. Md. Code, Tax Prop., §9-242. Therefore, the Law Department approves this bill for form and legal sufficiency.

Very truly yours,

Hilary Ruley **Chief Solicitor** 

David E. Ralph, Acting City Solicitor cc: Karen Stokes, Director, Mayor's Office of Government Relations Kyron Banks, Mayor's Legislative Liaison Elena DiPietro, Chief Solicitor, General Counsel Division Victor Tervala, Chief Solicitor Jennifer Landis, Assistant Solicitor







E C I: I V I: J



CATHERINE PUGH

MICHAEL BRAVERMAN
Acting Executive Director, HABC
Acting Commissioner, HCD

### **MEMORANDUM**

To: The Honorable President and Members of the Baltimore City Council

c/o Natawna Austin, Executive Secretary

From: Michael Braverman, Acting Commissioner

Date: May 9, 2017

Re: City Council Bill 17-0030 - Tax Credits - Citywide High-Performance

Market-Rate Rental Housing - Extension of Eligibility

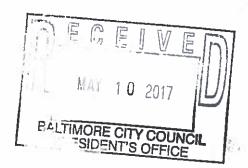
The Department of Housing and Community Development (HCD) has reviewed City Council Bill 17-0030, for the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.

If enacted, this bill would extend the tax-credit program for market-rate rental housing projects in the City from June 30, 2019 to June 30, 2024

The Department of Housing and Community Development has no objection to the passage of City Council Bill 17-0030.

MB:sd

cc: Ms. Karen Stokes, Mayor's Office of Government Relations Mr. Kyron Banks, Mayor's Office of Government Relations



No obj







#### **MEMORANDUM**

TO:

Honorable President and Members of the City Council

Attention: Natawna B. Austin, Executive Secretary

FROM:

William H. Cole, President and &

DATE:

March 23, 2017

SUBJECT:

City Council Bill No. 17-0030

Tax Credits - Citywide High-Performance Market-Rate Rental Housing-

Extension of Eligibility

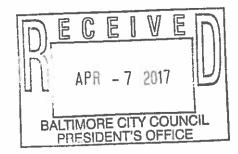
The Baltimore Development Corporation (BDC) has been asked to comment on City Council Bill No. 17-0030 for the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.

Without the support of the Citywide High-Performance Market-Rate Rental Housing Tax Credit program, several of the commercial real estate projects currently in the development pipeline for the City, and the private investment associated with them, are at risk of becoming financially infeasible and unable to proceed. Under the 5-year extension period being proposed, a majority of the projects in the pipeline would be able to deliver as planned in the City and offer additional housing options to support its residential growth.

BDC supports Bill No. 17-0030 and respectfully requests that favorable consideration is given by the City Council.

Cc: Kyron Banks, Mayor's Office

Colin Tarbert, Mayor's Office







NAME & TITLE	THOMAS J. STOSUR, DIRECTOR	CITY of
AGENCY NAME & ADDRESS	DEPARTMENT OF PLANNING 8 <sup>TH</sup> FLOOR, 417 EAST FAYETTE STREET	BALTIMO
SUBJECT	CITY COUNCIL BILL #170030 / TAX CREDITS – CITYWIDE HIGH-PERFORMANCE MARKET-RATE RENTAL HOUSING – EXTENSION OF ELIGIBILITY	WIE WI
	AGENCY NAME & ADDRESS	AGENCY NAME & ADDRESS 8TH FLOOR, 417 EAST FAYETTE STREET  CITY COUNCIL BILL #170030 / TAX CREDITS – CITYWIDE HIGH-PERFORMANCE MARKET-RATE RENTAL HOUSING –

TY of
BALTIMORE
MEMO

TO

The Honorable President and Members of the City Council City Hall, Room 400 100 North Holliday Street March 20, 2017

DATE:

The Department of Planning is in receipt of City Council Bill #17-0030, which is for the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.

The Department of Planning supports the adoption of City Council Bill #17-0030 as an important tool to spur neighborhood revitalization, citywide.

If you have any questions, please contact Mr. Wolde Ararsa, Division Chief, Land Use and Urban Design Division at 410-396-4488.

#### TJS/WA

cc: Mr. Pete Hammen, Chief Operating Officer

Mr. Jim Smith, Chief of Strategic Alliances

Ms. Karen Stokes, Mayor's Office

Mr. Colin Tarbert, Mayor's Office

The Honorable Edward Reisinger, Council Rep. to Planning Commission

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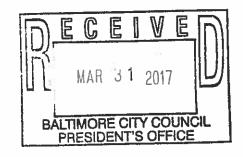
Mr. Patrick Fleming, DOT

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Ms. Natawna Austin, Council Services







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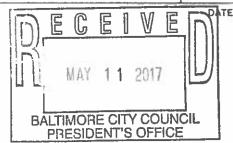
	5	NAME &	Andrew Kleine, Chief
	R 0 R	AGENCY NAME & ADDRESS	Bureau of the Budget and Management Research 100 Holliday Street, Room 432 – 410-396-4941
		SUBJECT	City Council Bill #17-0030 - Tax Credit - Citywide High- Performance Market-Rate Rental Housing - Extension of Eligibility

CITY of BALTIMORE



TO

The Honorable President and Members of the City Council Room 400, City Hall



May 10, 2017

Attention: Ms. Natawna Austin

We are herein reporting on City Council Bill 17-0030, the purpose of which is extend the date for termination of the High-Performance Market-Rate Rental Housing tax credit (HPMRRH) program by amending Article 28, Section(s) 10-18(a)(4)(i), (ii)(B) and 10-18(l) of the Baltimore City Code. The proposed amendments will extend the application period from December 31, 2017 to December 31, 2022 and will extend from June 30, 2019 to June 30, 2024 the deadline for issuance of the occupancy permit after completion of the construction.

The City currently grants two types of HPMRRH tax credits, one for eligible projects within specific targeted areas of the City as defined on Section 10-17(e) of this article, and another for citywide projects outside of the targeted area. The proposed amendment will only apply to citywide projects. The credit for eligible projects is structured as a ten year abatement to the real property taxes calculated as the difference between the post-construction assessed value and the pre-construction assessed value. The tax credit is granted at a rate of 80% for the first five years, declining by 10% per year thereafter.

#### Background

The original purpose of the tax credit program was to incentivize environmentally sustainable building options while expanding the City's inventory of rental housing. Among other requirements, eligible citywide projects must achieve at least a Silver rating according to the U.S. Green Building Council's LEED (Leadership in Energy and Environmental Design) rating system as adopted by the Maryland Green Building Council. Projects outside the targeted area must have more than 20 rental units while projects within the targeted area are required to have more than 50 rental units. The total construction cost must be above \$60,000 per unit.

This credit was first granted in Fiscal 2014 to the project located at 521 Saint Paul Street for a total credit amount of \$142,000; however, the cost of this tax credit has substantially grown since then. There are currently seven projects located within the targeted area and one citywide receiving the HPMRRH tax credit, for a total cumulative cost of \$4.5 million from the beginning of the program. Of this amount, \$3.2 million is the estimated Fiscal 2017 cost.

As of today, there are about 18 projects that have submitted applications for both targeted and citywide tax credits. Out of the 18, 11 applications are for citywide projects.

#### **Analysis**

Construction of High-Performance Buildings: The purpose of this tax credit was to encourage the construction of high-performance rental housing units and to help increase the City's population through more housing

No borition



options. As defined in the State Law, High-performance buildings are those that achieve at least a silver rating according to the U.S. Green Building Council's LEED (Leadership in Energy and Environmental Design) rating system as adopted by the Maryland Green Building Council.

When the tax credit was first introduced, the City did not enforce the construction of high-performance buildings. The tax credit was introduced to encourage the development of green construction.

Part XI, Section 101.3 of the Baltimore City Building Fire and Related Codes mandates specific Green construction requirements for multiple-family dwellings that are four stories or higher with more than 5 dwelling units. Non-exempt residential buildings must be built according to the Baltimore City Green Construction Code, which itself is modeled after the International Green Construction Code (ICC), as amended. The City's Green Construction Code also allows non-exempt buildings to be built in accordance with one of several codified alternatives, including LEED Silver. All newly constructed or converted non-exempt residential buildings must comply with the City's Green Construction Code.

There are substantial financial and environmental benefits to invest in the construction of green building projects and extensive research highlights the advantages of this type of construction. A recent report issued by the US Green Building Council states that LEED-certified buildings produce 34% lower CO2 emissions, consume 25% less energy, 11% less water, and have diverted more than 80 million tons of waste from landfills in 2016.

In addition to the short and long-term environmental benefits of green construction, there are material economic and financial incentives to abandon traditional construction for the investment on the construction of high-performance projects. Some of the benefits are highlighted below:

- Green Buildings Property Value: According to the US Green Building Council, properties constructed meeting LEED certification appreciate in value by 4% annually, on average.
- Lower Fixed and Operating Costs Green buildings report 20% lower maintenance costs, and substantially lower energy, water, waste and maintenance costs.
- Not Significant Construction Cost Differential Some anecdotal examples show that the increase in
  materials and construction costs between green and non-green projects ranges between 0% and 1.4%;
  however, there are some cases where up to 0.4% reduction was achieved when the projects change
  from traditional construction to high-performance during the design stages.
- Higher Effective Rents A study by the Burnham-Moores Center for Real Estate, University of San Diego, showed that green buildings have 3.5% lower vacancy rates and 13% higher rental rates than traditional constriction buildings.

The encouragement of construction of Green building is undoubtedly valuable for the future of the City; however, there is no financial or environmental justification for why developers would opt to invest in regular construction.

Vacancy Rates: Baltimore multifamily rental vacancy has been consistently higher than the region and National averages. For calendar 2016, the National multifamily rental vacancy rate as reported by the Census Bureau averaged 6.9%, while the Baltimore Area, including Towson and Columbia averaged 7.6% during the same year. According to the Comprehensive Housing Market Analysis released by the US Department of Housing and Urban Development, the City's vacancy rate was 9.3% in 2016, down from the 10.8% average in 2010. The higher vacancy rate in comparison with surrounding areas indicates that additional inventory without net absorption will only increase the City's vacancy rate. There about 2,300 rental buildings across the City, including about 216 exempt rental buildings.

Additional revenues: It is unarguable that construction and conservation of existing real property have short and long-term positive impact towards the increase of the City's property taxable base. Projects eligible for this tax credit generate an average increase in assessment of about \$11 million, and in some cases, such as the building located at 10 Light Street, have yielded more than \$70 million in assessment increases; however, the



real question is how many of these developments would have been completed without the City's subsidy.

Costs of Proposed Legislation: The projected credit cost of projects outside the targeted area that have already submitted application is \$14.0 million over the next ten years. It is estimated that 10 additional projects would apply if the credit is extended as proposed, costing another \$11.7 million over ten years.

The total cumulative cost of the two HPMRRH tax credit programs, including the estimated cost of projects subject the proposed extension, is estimated at \$58.7 million over the next 10 years.

#### Conclusion

The Department of Finance has no position on City Council Bill 17-0030.

cc: Henry Raymond Kyron Banks

A LIVE ST



F	Name & Title	Walter / Harris Smith Real Estate Officer	CITY OF BALTIMORE	
R	Agency Name & Address	Department of Real Estate City Hall – Room 304	MEMO	O CILLY O
M	Subject	City Council Bill 17-0030 Tax Credits – Citywide High Performance Market Rate Rental Housing		1797

TO:

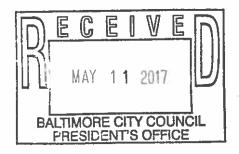
Honorable President and Members of the City Council C/O Natawna Austin Office of the Council President City Hall – Room 400 **DATE:** May 10, 2017

As requested, the Department of Real Estate reviewed the subject bill which, if approved, would authorize the Mayor and City Council of Baltimore to extend the termination date for this program for certain newly constructed or converted market rate rental housing developments.

The Bill if enacted, would extend the tax credit program from June 30, 2019 to J30, 2024.

The Department of Real Estate supports the passage of City Council Bill 17-0030.

WJH/









May 10, 2017

The Chairwoman and Members of
The Baltimore City Council
Taxation, Finance and Economic Development Committee
City Hall, 100 North Holiday Street
Baltimore Maryland 21202

Re: City Council Bill 17-0030

Dear Chairwoman Middleton and Members,

In keeping with its mission to ensure the voice and perspective of the professional real estate community is heard in matters of development related laws and enhance Baltimore's reputation as a desirable place to develop, the Baltimore Development Workgroup ("BDW") submits this letter in support of the above referenced legislation.

Council Bill 17-0030 extends the citywide high performance tax credit program for market rate rental housing. Our membership, which includes developers, engineers, architects, attorneys and planners, wishes to stress the importance of the program as a necessary tool to foster economic development in Baltimore City. By extending the program through December 31st, 2022, the proposed legislation will help to further the recent revitalization of neighborhoods through quality new housing projects.

The BDW respectfully requests a favorable report of City Council Bill 17-0030. Should you have questions or comments, please contact me at your convenience.

Joseph R. Woolman III, Fsq.

Respectfully Submitted

Chairman, Legislative Monitoring and

Review Committee



Cc: Catherine Pugh, Mayor
Bernard C. "Jack" Young. Baltimore City Council President
William Cole, CEO, Baltimore Development Corporation
Tom Stosur, Director Planning Department
Colin Tarbert, Deputy Mayor for Economic and Neighborhood Development
Kara Kunst, Office of the Council President



# City of Baltimore Taxation, Finance and Economic Development Committee May 11, 2017 Chair of Committee- Councilwoman Middleton Members of the Committee Councilmen Resinger, Costello, Pinkett & Stokes

- Good Morning- I'm Richard Manekin, a partner at Workshop
   Development and I'm here to speak in support of City Council Bill 17-0030 the extension of the Citywide High-Performance Market Rate Rental
   Housing Tax Credit
- The cliché "Success Breeds Success" is so true particularly when it comes to Tax Credits in continuing the expansion of multi-family units in the City of Baltimore. We've seen the number of units increase dramatically which in turn has created construction jobs, increased residents in the city and an expansion of retail which is creating a more vibrant and exciting city.
- I'm here today as a developer who is challenged everyday to make the economics work so that new projects can be built. We're faced with increased costs for land, construction and always taking the risk of increases in interest rates and the ups and downs of leasing markets.
- We're very excited to be developing along with nationally acclaimed Avalon Bay, 800 Fleet Street which is the former Della Notte Restaurant and the adjacent Mo's Pasta and Seafood which is located at President and Eastern to Fleet and over to Albemarle. We began work on the acquisition of this property 3 ½ years ago and worked through a multitude of challenges including converting a long term city ground lease to a purchase, an assemblage of two properties, working with two Little Italy community associations and a restaurant association, rezoning, design and value engineering, UDARP, and the debt and equity markets.



• Essential to making this project work financially is the High-Performance. Market Rate Rental Housing Tax Credit. Developers are able to build these projects by giving a return on cost to our investor partners. The minimum return on cost today is 6.5% and without the current tax credit our return on cost for 800 Fleet Street is 5.5%. So therefore, without the tax credit this \$130 million project can't be built. The real estate tax benefit to the city (EVEN WITH THE TAX CREDIT) will start out at an additional \$400,000 per year. When the tax credits burn off in 10 years the real estate tax will increase significantly more. While we all know our long term goal is to reduce city real estate taxes to be more competitive with our surrounding jurisdictions, in order to get there we need to increase economic development and residency in the city. As a life long Baltimore resident who is deeply committed to the city I want to thank members of the City Council for all of your support to the development community which in turn benefits the entire community.



May 11, 2017

The Honorable Councilwoman Sharon Green Middleton Baltimore City Council 100 N. Holliday Street Baltimore, MD 21202

RE: Support for Bill 17-30 - High Performance Market Rate Rental Housing Tax Credit

Dear Chairwoman Middleton and Members of the Taxation, Finance and Economic Development Committee:

The MBIA Baltimore City Chapter, representing 1,100 business members in the City and across the State, supports Council Bill 17-30, which re-authorizes the citywide 10 year tax credit for high performance market rate rental housing that is newly constructed or converted.

This credit has been responsible for the majority of recent multi-family real estate development projects citywide and without it; ongoing and future projects would likely be cancelled. Given the City's disproportionately high property tax rate, the high performance credit is necessary to level the playing field and make development in all neighborhoods in the City feasible. This credit is and will continue to be an important tool towards creating quality, new housing across the City and will contribute to the revitalization of many City neighborhoods in the next five years of its authorization.

The MBIA urges this Committee to give this ordinance a favorable report to continue the growth and development of Baltimore City.

For questions or more information on the MBIA's position, please contact MBIA Baltimore City Chapter Chair Sean Davis at <u>sdavis@mragta.com</u> or (410) 935-5050, or MBIA Vice President of Government Affairs, Josh Greenfeld, at <u>igreenfeld@marylandbuilders.org</u> or (443) 515-0025.

Thank you for your consideration of this important matter.

Respectfully:

Josh Greenfeld, Esq.
Vice President of Government Affairs
Maryland Building Industry Association

Cc: Catherine Pugh, Mayor
Bernard C. "Jack" Young, Baltimore City Council President
Councilman Leon Pinkett, Vice-chair
Councilman Ed Reisinger
Councilman Eric Costello
Councilman Robert Stokes
William Cole, CEO, Baltimore Development Corporation
Tom Stosur, Director, Planning Department

Colin Tarbert, Deputy Mayor for Economic and Neighborhood Development Kara Kunst, Office of the Council President



# CITY OF BALTIMORE COUNCIL BILL 17-0030 (First Reader)

Introduced by: President Young, Councilmembers Middleton, Scott, Costello, Bullock, Pinkett, Henry, Cohen, Stokes, Clarke, Schleifer, Reisinger Introduced and read first time: March 6, 2017

Assigned to: Taxation, Finance and Economic Development Committee

REFERRED TO THE FOLLOWING AGENCIES: City Solicitor, Planning Department, Department of Housing and Community Development, Department of Real Estate, Department of Finance, Baltimore Development Corporation

# A BILL ENTITLED

1	AN ORDINANCE concerning
2 3	Tax Credits – Citywide High-Performance Market-Rate Rental Housing – Extension of Eligibility
4 5 6	FOR the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.
7 8 9 10	By repealing and reordaining, with amendments Article 28 - Taxes Section 10-18(a)(4) and (1) Baltimore City Code (Edition 2000)
12 13	SECTION 1. BE IT ORDAINED BY THE MAYOR AND CITY COUNCIL OF BALTIMORE, That the Laws of Baltimore City read as follows:
14	Baltimore City Code
15	Article 28. Taxes
16	Subtitle 10. Credits
17	§ 10-18. High-performance market-rate rental housing - Citywide.
18	(a) Definitions.
19	(4) Newly constructed or converted.
20 21	"Newly constructed or converted" means a high-performance market-rate rental housing project [that]:
22	(i) [was] THAT IS either:

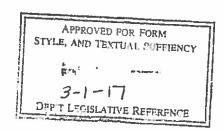
EXPLANATION: CAPITALS indicate matter added to existing law. [Brackets] indicate matter deleted from existing law.

# Council Bill 17-0030

1	(A) newly constructed on a vacant lot, cleared site, or parking lot;	
2	(B) converted from a non-residential use; or	
3	(C) a wholly renovated structure; and	
4	(ii) for which:	
5 6	(A) the cost of the construction or conversion exceeds \$60,000 per rental unit; and	
7 8 9	(B) a first occupancy permit following substantial completion of the construction or conversion is issued after January 1, 2014, and on or before June 30, [2019] 2024.	
10	(I) Termination of program.	
11	Applications for the credit may not be accepted after December 31, [2017] 2022.	
12 13 14	SECTION 2. AND BE IT FURTHER ORDAINED, That the catchlines contained in this Ordinand are not law and may not be considered to have been enacted as a part of this or any prior Ordinance.	
15 16	SECTION 3. AND BE IT FURTHER ORDAINED, That this Ordinance takes effect on the 30 <sup>th</sup> day after the date it is enacted.	

# **INTRODUCTORY\***

# CITY OF BALTIMORE COUNCIL BILL /// >>>>



Introduced by: President Young

## A BILL ENTITLED

AN ORDINANCE concerning

Tax Credits – Citywide High-Performance Market-Rate Rental Housing = Extension of Eligibility

FOR the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.

By repealing and reordaining, with amendments

Article 28 - Taxes Section 10-18(a)(4) and (l) Baltimore City Code (Edition 2000)

SECTION 1. BE IT ORDAINED BY THE MAYOR AND CITY COUNCIL OF BALTIMORE, That the Laws of Baltimore City read as follows:

**Baltimore City Code** 

Article 28. Taxes

Subtitle 10. Credits

- § 10-18. High-performance market-rate rental housing Citywide.
  - (a) Definitions.
    - (4) Newly constructed or converted.

"Newly constructed or converted" means a high-performance market-rate rental housing project [that]:

- (i) [was] THAT IS either:
  - (A) newly constructed on a vacant lot, cleared site, or parking lot;

EXPLANATION: CAPITALS indicate matter added to existing law.
[Brackets] indicate matter deleted from existing law.

\* WARNING: THIS IS AN UNOFFICIAL, INTRODUCTORY COPY OF THE BILL.
THE OFFICIAL COPY CONSIDERED BY THE CITY COUNCIL IS THE FIRST READER COPY.

- (B) converted from a non-residential use; or
- (C) a wholly renovated structure; and
- (ii) for which:
  - (A) the cost of the construction or conversion exceeds \$60,000 per rental unit; and
  - (B) a first occupancy permit following substantial completion of the construction or conversion is issued after January 1, 2014, and on or before June 30, [2019] 2024.
- (1) Termination of program.

Applications for the credit may not be accepted after December 31, [2017] 2022.

SECTION 2. AND BE IT FURTHER ORDAINED, That the catchlines contained in this Ordinance are not law and may not be considered to have been enacted as a part of this or any prior Ordinance.

SECTION 3. AND BE IT FURTHER ORDAINED, That this Ordinance takes effect on the 30<sup>th</sup> day after the date it is enacted.

# CITY OF BALTIMORE ORDINANCE \_\_\_\_\_\_ Council Bill 17-0030

Introduced by: President Young, Councilmembers Middleton, Scott, Costello, Bullock, Pinkett, Henry, Cohen, Stokes, Clarke, Schleifer, Reisinger

Introduced and read first time: March 6, 2017

Assigned to: Taxation, Finance and Economic Development Committee Committee Report: Favorable

Committee Report: Favorable Council action: Adopted Read second time: May 15, 2017

## AN ORDINANCE CONCERNING

1 2	Tax Credits – Citywide High-Performance Market-Rate Rental Housing – Extension of Eligibility		
3 4 5	FOR the purpose of extending the date for termination of the tax-credit program for certain newly constructed or converted market-rate rental housing projects; conforming and correcting related provisions; and generally relating to property tax credits.		
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6	By repealing and reordaining, with amendments		
7	Article 28 - Taxes		
8	Section 10-18(a)(4) and (i)		
9 10	Baltimore City Code (Edition 2000)		
10	(Edition 2000)		
11	SECTION 1. BE IT ORDAINED BY THE MAYOR AND CITY COUNCIL OF BALTIMORE, That the		
12	Laws of Baltimore City read as follows:		
13	Baltimore City Code		
14	Article 28. Taxes		
15	Subtitle 10. Credits		
16	§ 10-18. High-performance market-rate rental housing – Citywide.		
17	(a) Definitions.		
18	(4) Newly constructed or converted.		
19 20	"Newly constructed or converted" means a high-performance market-rate rental housing project [that]:		
21	(i) [was] THAT IS either:		

EXPLANATION: CAPITALS indicate matter added to existing law.

[Brackets] indicate matter deleted from existing law.

<u>Underlining</u> indicates matter added to the bill by amendment.

<u>Strike out</u> indicates matter stricken from the bill by amendment or deleted from existing law by amendment.

# Council Bill 17-0030

1	(A) newly constructed on a vacant lot, cleared site, or parking lot;			
2	(B) converted from a non-residential use; or			
3	(C) a wholly renovated structure; and			
4	(ii) for which:			
5 6	(A) the cost of the construction or conversion exceeds \$60,000 per rental unit; and			
7 8 9	(B) a first occupancy permit following substantial completion of the construction or conversion is issued after January 1, 2014, and on or before June 30, [2019] 2024.			
0	(l) Termination of program.			
11	Applications for the credit may not be accepted after December 31, [2017] 2022.			
12 13 14	SECTION 2. AND BE IT FURTHER ORDAINED, That the catchlines contained in this Ordinance are not law and may not be considered to have been enacted as a part of this or any prior Ordinance.			
15 16	SECTION 3. AND BE IT FURTHER ORDAINED, That this Ordinance takes effect on the 30 <sup>th</sup> after the date it is enacted.			
	Certified as duly passed this day of, 20			
	President, Baltimore City Council			
	Certified as duly delivered to Her Honor, the Mayor,			
	this day of, 20			
	Chief Clerk			
	Approved this day of, 20			
	Mayor, Baltimore City			